

Article

# Olfactory Attribution Circle (OAC): Designing Crossmodal Congruence Between Scent, Color, and Language

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## Abstract

This article introduces the Olfactory Attribution Circle (OAC), a conceptual tool for integrating olfaction, color and semantic attributes in the design of sensory atmospheres. Developed through a multi-method strategy, the research combined a literature review, semi-structured interviews with academic and industry sources, a case study of Every Human (Algorithmic Perfumery), and AI-assisted exploration. The review revealed a lack of tools operationalizing olfactory design within the built environment. Interviews provided practice-based insights on inclusion, intensity calibration, and feasibility, while the case study demonstrated the potential and limitations of AI-driven personalization. AI was employed to generate mappings between 60 essences, semantic attributes, and chromatic codes, refined through authorial curation. Results highlight systematic crossmodal correspondences between scents, linguistic attributes, and chromatic values, underscoring the importance of crossmodal congruence in designing coherent sensory experiences. The OAC enables congruent, human-centered olfactory design, though cultural variability and semantic ambiguity limit universal application. The study positions the OAC as both a methodological contribution and a foundation for future empirical testing across diverse cultural contexts.

**Keywords:** olfactory design; built environments; atmospheres; linguistic attributes; crossmodal congruence



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## 1. Introduction

The design of sensory atmospheres in the built environment has increasingly attracted scholarly and professional interest, particularly within retail, hospitality, and cultural spaces [1–12]. The built environment is understood here as comprising all human-made physical surroundings, from architecture to interior spaces, within which sensory dimensions interact to construct identity and meaning [2]. Within this context, atmospheres denote the perceptual and affective quality of a space as experienced by the body, encompassing light, color, texture, sound, and scent [3]. Sensory design is thus conceived as a multidisciplinary approach that deliberately engages the human senses to shape perception and emotion through material, spatial, and experiential decisions [1]. Although the visual dimension has long dominated design practice, olfaction has emerged as a critical yet under-explored sensory layer capable of influencing perception, emotion, and memory [4,5,13,14]. Smell, often marginalized in design education and professional practice, is increasingly recognized as a powerful vector of multisensory coherence, brand identity, and affective engagement [4,9].

In parallel, artificial intelligence (AI) has begun to transform creative and design processes, offering new ways to explore semantic associations, generate correspondences across modalities, and test design hypotheses [15–18]. In the field of sensory design, AI should not be conceived as a replacement for human authorship but as a tool for expanding the creative search space, visualizing relationships across modalities, and highlighting ambiguities that require human interpretation [15,17,18]. Despite the growing acknowledgement of smell's importance in shaping user experience, its use in the design of atmospheres within the built environment remains fragmented. In many cases, olfactory interventions rely on intuition, marketing trends, or isolated artistic experiments rather than on structured methodologies. This limitation became particularly evident when a literature review was conducted to determine whether tools currently exist to guide olfactory design in the built environment [19,20].

The results of that review indicate that, although there is substantial research on the effects of ambient scent on perception, emotion, and well-being, no study proposes a concrete, systematic tool to support olfactory design in practice. The existing literature tends either to privilege experiential description or empirical measurement, without integrating these domains into actionable approaches for designers. A clear gap therefore emerges: even with the growing recognition of smell's influence and the expanding discourse on multisensory design, there is still no methodological tool that operationalizes olfactory design through crossmodal correspondences, understood here as systematic associations between stimuli from different senses (e.g., colors and odors) that shape perception and behavior [8–10,21–24].

In response to this gap, the present article introduces the *Olfactory Attribution Circle* (OAC), a conceptual and methodological tool developed through the integration of literature, practice-based insights, and AI-assisted exploration. Rather than framing the inquiry as a binary yes/no question, the study advances a multi-layered analytical agenda structured around the following research questions:

- a. RQ1: *How can olfactory design be guided through the systematic alignment of linguistic attributes, colors, and aromas to create coherent multisensory experiences?*
- b. RQ2: *What role can artificial intelligence play in creating such a tool?*
- c. RQ3: *How congruent are AI-generated correspondences with existing knowledge from psychology, color theory, perfumery, and crossmodal research?*
- d. RQ4: *What opportunities and limitations emerge when comparing AI-driven mappings to expert insights and real-world applications?*

The built environment constitutes a critical arena for exploring these questions, since architectural spaces do not function as neutral containers but as active mediators of identity and atmosphere. Through materials, spatial layouts, and lighting, they communicate multisensory information that engages smell, vision, and touch in concert [1–3]. From this perspective, olfaction cannot be treated as an isolated sensory layer; it must be understood as an integral component of spatial identity, here referring not to brand positioning in a broad marketing sense, but to the multisensory personality of the space, namely (a) the emotional tone it should convey, (b) the sensory cues that should express this tone, and (c) the cultural meanings attached to them. Accordingly, this article does not aim to empirically test the tool in practice; rather, it introduces and examines the OAC as a conceptual pilot for aligning olfaction, color, and semantic attributes, developed with the support of artificial intelligence. It further situates this proposal within a broader understanding of olfactory design as the intentional configuration of smell within spatial experience in coherence with other sensory modalities and with the identity of the space.

## 2. Methodology

To address the research questions, the study adopted a mixed-methods approach structured into five complementary phases: (1) literature review; (2) semi-structured interviews; (3) case study; (4) AI-assisted tool construction; and (5) analytical cross-comparison. Table 1 presents an overview of the methodological approach with expected outputs and purposes of the phases.

**Table 1.** Overview of the Methodological Approach. Source: Author (2025).

Phase	Approach	Output	Purpose
1	<i>Literature review</i>	Theoretical foundation, identification of validated attributes	Reveal research gap and conceptual grounding
2	<i>Semi-structured interviews</i>	Practice-based insights	Identify inclusion, intensity and feasibility concerns
3	<i>Case study</i>	Observation evidence of AI-mediated olfactory personalization	Evaluate potential and limits of AI in olfactory design
4	<i>AI-assisted exploration</i>	Mapping of essences-attributes-colors	Generate crossmodal correspondences
5	<i>Analytical cross-comparison</i>	Olfactory Attribution Circle (OAC)	Triangulate findings and refine tool

### 2.1. Literature Review

The literature review [25] conducted in *Phase 1* provided the theoretical foundation for the study and further clarified the research gap previously outlined in the Introduction. The review drew on the Scopus and Google Scholar databases and focused on English-language, peer-reviewed publications from 2010 to 2025. This period was selected considering the marked growth of interdisciplinary research linking architecture, neuroscience, the emergence of sensory design and the increasing integration of digital and material experiences in spatial design, which collectively render the systematic study of olfaction particularly relevant. Earlier foundational works were also consulted to ensure conceptual depth and historical grounding, and publications in Portuguese, Italian, and other languages were included when highly relevant and indispensable to the study.

The keyword strategy encompassed the following terms and their combinations: *olfactory design*, *sensory design*, *smell*, *scent*, *odor*, *crossmodal correspondences*, *atmosphere*, and *built environment*. Boolean operators (e.g., “olfactory AND design”, “crossmodal correspondences AND color AND odor”) were used to maximize retrieval accuracy. Inclusion criteria targeted studies addressing sensory, specifically olfactory, design in the built environment and in product design, with particular emphasis on how scent and other sensory attributes shape user experience. Exclusion criteria eliminated non-peer-reviewed publications, more-than-human studies, investigations restricted to virtual reality or purely digital interfaces, and work outside human-centered design. Studies centered on medical, neurological, or clinical aspects of olfaction were likewise excluded, as the present research focuses on design processes and experiential approaches.

On Scopus, the 2010–2025 search initially yielded 43 documents; after screening, 14 articles were considered relevant, of which 5 were retained for in-depth analysis, including *Designing with Smell* (Henshaw, 2017) and *Spence’s Senses of Place* (2020) [9,21]. On Google Scholar, 76 documents were retrieved, 17 were shortlisted, and 6 were retained, such as *The Odor of Colors* (Barbara & Mikhail, 2021) and Sarstedt et al.’s study on the multisensory design of retail environments (2024) [10,22]. Duplicates across databases (e.g., Henshaw, Spence) confirmed the centrality of these authors without expanding the

methodological spectrum [8,9,21]. The final corpus of 14 relevant papers was defined according to strict criteria of thematic coherence and methodological pertinence, prioritizing studies that approached scent from marketing, psychological, or spatial design perspectives, particularly those addressing multisensory integration and crossmodal perception. Works focusing solely on technical diffusion systems, the chemistry of odorants, or virtual simulations were excluded as they were misaligned with the scope of this study.

## 2.2. Semi-Structured Interviews

Semi-structured individual interviews (*Phase 2*) were conducted to integrate academic and industry perspectives, ensuring coverage of theoretical, methodological, and operational dimensions of olfactory design. This method was chosen for its balance between structure and openness, combining a core set of questions (Appendix A) with flexible probing [26]. The sample comprised four volunteers: (1) an *academic researcher* in sensory architecture and olfactory design, recognised for peer-reviewed work on atmospheres and phenomenology; (2) a *pharmacist* and *fragrance designer* leading an olfactory branding consultancy; (3) an *architect* and *CMF specialist* active in practice and research, linking color–material–finish theory to design processes; and (4) a *senior representative* of a global *fragrance manufacturer* supplying luxury brands such as Dolce & Gabbana and Bvlgari (industrial and regulatory expertise). All participants were women aged between 35 and 65 years.

Participants were recruited through purposive sampling based on: (a) recognised expertise in sensory, olfactory, or multisensory design; (b) representation of different positions along the design–production value chain; and (c) capacity to comment on feasibility and implementation at different scales of practice. The interview guide (Appendix A) addressed the role of olfaction in spatial experience, multisensory innovation, sustainability, methodological challenges, and adoption at different market levels, with explicit attention to feasibility for small and medium-sized enterprises (SMEs). Interviews were conducted individually by the author: academic interviews took place in person, while industry interviews were held remotely via video call. Each session (45–60 min) was audio-recorded with consent, transcribed verbatim, anonymised, and accompanied by informed consent procedures. Data analysis followed a reflexive thematic approach [26] and revealed *seven* recurring axes (see Table 2).

**Table 2.** Thematic axes and their key insight. Source: Author (2025).

Theme	Key Insight
<i>Materiality</i>	Intrinsic odors of materials shape atmospheres.
<i>Inclusivity</i>	Semantic attributes preferred over gendered/age-based categories.
<i>Feasibility &amp; SMEs</i>	Barriers include cost and lack of design culture; need approaches and affordable technologies.
<i>Intensity</i>	Balance is critical: avoid overstimulation or imperceptibility.
<i>AI Role</i>	Potential for exploration vs. skepticism on cultural nuance.
<i>Strategic potential</i>	Olfactory design as memory, identity and differentiation tool.
<i>Sustainability</i>	Refill, reuse, authenticity, and crafted imperfection as sensorial values.

After familiarization with the transcripts, inductive coding was conducted at the semantic level, supported by a light deductive frame derived from the research questions [26]. Codes were iteratively refined, merged, and organized into higher-order categories, which were consolidated into seven thematic axes. An evidence matrix was then used to map

these axes across participants, allowing identification of convergences and divergences, which are presented and expanded on in Section 4.1, Semi-structured interviews: Academia and Industry.

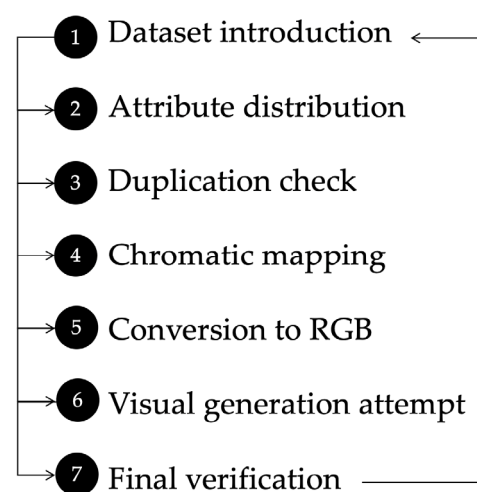
### 2.3. Case Study

A case study (*Phase 3*) investigated the Algorithmic Perfumery developed by Every Human, a project founded by Duerinck and Mekanik that integrates art, science, and technology to enable the creation of personalized fragrances through artificial intelligence. The case was purposively selected according to the following inclusion criteria: (a) explicit use of AI/algorithmic systems to generate personalised fragrances, (b) integration of both digital and physical touchpoints (online questionnaire, in-store interface, and material scent outputs), (c) availability of a fully operational, real-world setting rather than a prototype or lab experiment, and (d) direct relevance to the research questions on human–machine collaboration and human-centred multisensory experience [4–6,19,27].

The methodology followed an observational approach with active participation, allowing the researcher to engage in the full user journey. This included completing the online questionnaire, experiencing the AI-driven generation of fragrances, interacting with the store and its technological interface, and documenting each stage through detailed field notes and photographs [27]. Such an approach ensured firsthand understanding of both the human–machine interaction and the sensory outputs produced, situating the case within broader discussions of human-centred design in multisensory environments [4–6].

### 2.4. AI-Assisted Exploration and Analysis

To highlight both the opportunities and the limitations of computational approaches [16–18,20], OpenAI’s GPT-5 model was used in *Phase 4* to explore associations between 60 essences. The prompting logic and procedural stages were documented in detail to ensure methodological transparency and reproducibility. Figure 1 presents the *Workflow of AI-assisted generation of the OAC*. The essences were provided by the author, identified by their *common* and *scientific names*, and organised into *olfactory families* based on Martone’s *Grammatica dei Profumi* (2019). Each essence was then related to twelve semantic attributes and to chromatic codes. GPT-5 was instructed to generate initial correspondences between essences, semantic attributes, and colors.



**Figure 1.** Workflow of AI-assisted generation of the OAC. Source: Author (2025).

The machine-generated outputs were then reviewed and systematised by the author into a visual diagram and a consultation table, in order to ensure semantic coherence, chromatic accuracy, and practical usability [27,28]. The detailed prompting strategy and

the stepwise interaction with the AI model are further elaborated in Section 5.1, *Creation of the OAC*.

Finally, analytical cross-comparison (*Phase 5*) triangulated evidence from the literature review, interviews, case study, and AI exploration to refine the Olfactory Attribution Circle (OAC). This triangulation is consistent with *Research-through-Design* paradigms, in which knowledge is produced by iteratively generating artifacts and critically reflecting on their performance in relation to theory and practice. A key strength of the method is the explicit distinction between automatic generation (AI-assisted mapping) and human curation (authorial organization and visualization). A corresponding limitation—acknowledged as a natural avenue for future work—is the absence of an in situ empirical validation of the OAC in multiple real-world projects and cultural contexts, which will be necessary to test generalizability and practical impact [29].

### 3. Theoretical Foundation

The literature review revealed consistent evidence that crossmodal correspondences—systematic associations between olfaction, color and language—play a fundamental role in creating coherent and emotionally resonant multisensory experiences [8–10,23]. However, the review also showed that existing knowledge on olfactory design remains fragmented across disciplines, which made it necessary to consolidate insights from diverse fields to construct a robust theoretical foundation for the OAC.

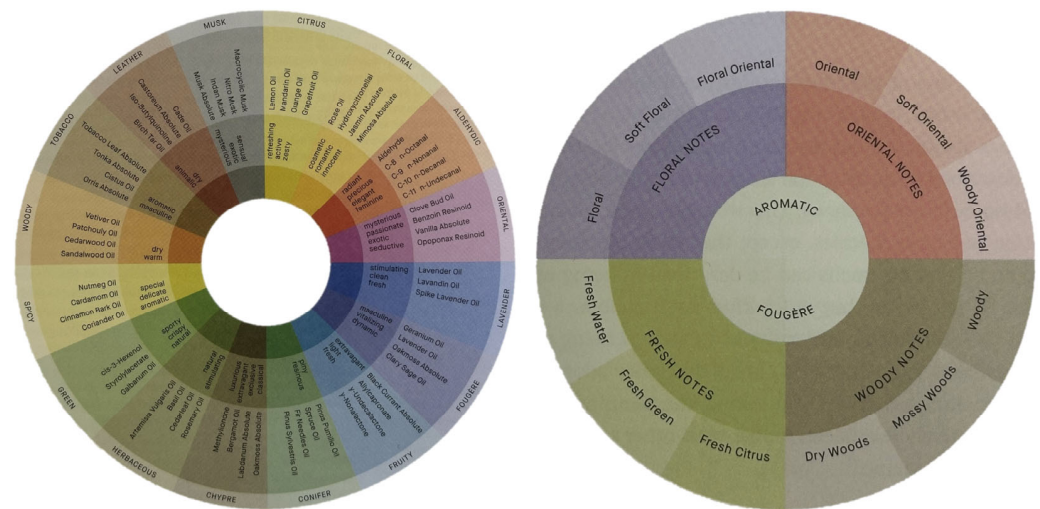
Building on the patterns identified in the review, four interconnected strands of literature were synthesized to inform the OAC. First, the *historical evolution of olfactory classifications* was examined to understand how scent taxonomies emerged and how they shaped the perception and organization of odors over time. Second, *semantic approaches to sensory meaning* were explored to address the symbolic and communicative dimensions of smell—an area in which perfumery taxonomies alone are insufficient. Third, the review identified the relevance of *synesthesia and material agency*, emphasizing that olfactory experience is multisensory and materially embedded rather than isolated from other perceptual modalities. Finally, a substantial body of empirical studies on *crossmodal correspondences* between odor and color provided evidence of recurring perceptual patterns that support the alignment proposed in the OAC.

Together, these four strands form a coherent theoretical scaffolding that moves from classification, meaning, material embodiment, and finally to crossmodal integration. This progression allowed the OAC to be positioned not only as a conceptual construct, but also as a methodological tool capable of guiding design decisions that align olfaction, color, and language within the built environment.

#### 3.1. Historical Evolution of Olfactory Classifications

Since antiquity, scholars have tried to impose order on the elusive domain of smell. From Aristotle's natural groupings to Kant's dismissal of olfaction as the "poorest" sense, philosophy often reinforced its marginalization [30,31]. In the nineteenth century, Piesse (1857) sought analogies with music; in the twentieth century, Henning's Olfactory Prism (1916) and Jellinek's (1951) psychological axes proposed geometric or affective orderings, but these proved fragile under scrutiny [32–35]. Within perfumery, classification took more durable forms (see Figure 2): the Drom Fragrance Wheel (1911) and Michael Edwards' Fragrance Wheel (1983) grouped perfumes into families such as Floral, Oriental, Woody, and Fresh, and remain widely used as communicative tools for consumers [31]. Their clarity and usability explain their persistence, yet their taxonomic and market-driven nature limits explanatory power: they do not address underlying perceptual mechanisms or cultural and crossmodal dynamics. Contemporary initiatives such as McLean's Urban Smellscape

Aroma Wheel (2017) show how odors can be collaboratively mapped in cities, but again rely on visual or metaphorical translations. Taken together, these representations provide historical baselines and help clarify the communicative legacy on which the OAC builds, while underscoring the need for a tool that supports sensory design reasoning [31].



**Figure 2.** Left—Drom Fragrance Wheel (1911) and right—Michael Edwards' Fragrance Wheel (1983) [31] (pp. 58–59).

### 3.2. Semantic Approaches for Structuring Sensory Meaning

If taxonomies sought to stabilize smell, semantic research reframed it as a language. Krippendorff's Semantic Turn (2006) is pivotal here: design is understood as a communicative act in which descriptors function as semantic units, encoding perceptual, cultural, and affective meanings [36,37]. Classen, Howes, and Synnott (1994) showed that odors act as cultural signs shaping social relations, while Pastorelli (2003, 2006) and Martone (2019) developed grammars of perfume consistent with this linguistic view [28,38–40]. Similarly, Santos (2009) and Santaella (2018) demonstrated how product languages can be systematically structured through semantic approaches [41,42]. Broader semantic and cultural theories confirm that both odors and colors carry layered symbolic codes mediating identity, emotion, and memory across cultures [43–50].

Architecture and design research reinforced this communicative perspective. Palasmaa (2005) emphasized the phenomenology of sensory atmospheres, and Henshaw et al. (2017), together with Lupton and Lipps (2018), highlighted smell as an active design element shaping spatial and product experiences [2,21,31]. Desmet and Hekkert (2007) linked emotional design to affective mappings between meaning and materiality, while Velasco and Spence (2019) extended this to multisensory coherence [7,51]. Within this trajectory, Boeri (2019) validated a system of twelve semantic attributes—Delicate/Strong, Dynamic/Static, Fragile/Solid, Light/Heavy, Soft/Hard, Tidy/Messy—showing their inclusivity and neutrality compared with stereotypical commercial categories such as “masculine” or “feminine” [52,53].

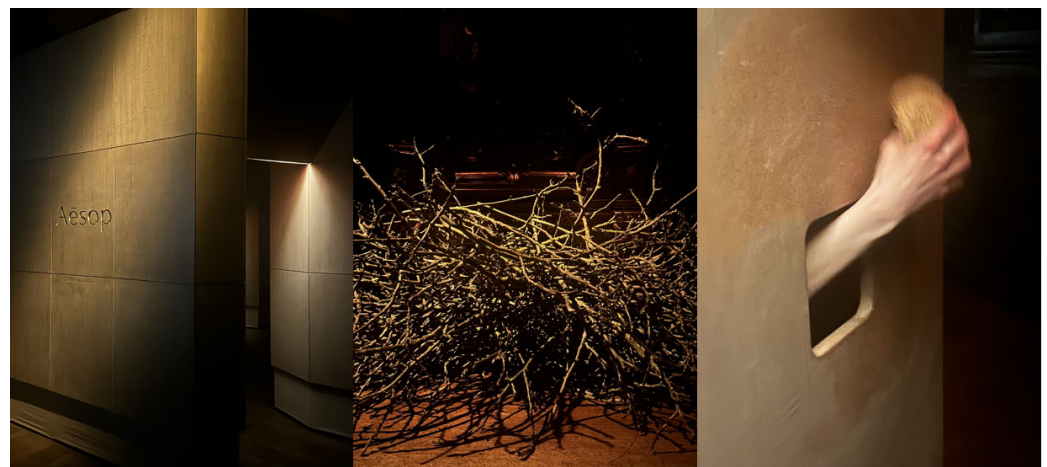
Building on these precedents, the OAC operationalizes Krippendorff's linguistic model by organizing sensory meaning into a closed grammar of twelve attributes. This structure ensures coherence and interpretability while remaining open to contextual and cultural adaptation. A concrete illustration of scent's linguistic potential appears in Dolce & Gabbana's exhibition *Dal Cuore alle Mani* (From the Heart to the Hands), presented in Milan in 2024. Rose was chosen as the central essence for its embodiment of Italian craftsmanship—delicate yet strong, deeply rooted in Mediterranean culture. Through this

curatorial choice, the exhibition showed how olfaction can function as a semantic medium, articulating identity, tradition, and aesthetic coherence through atmosphere.

### 3.3. Synesthesia and Material Agency

*Synesthesia*—understood as the involuntary and consistent blending of sensory modalities—has long been used as a metaphor to describe multisensory perception and aesthetic experience [11]. While neurological synesthesia remains a rare condition, its conceptual interpretation has enriched design research by revealing how the senses interact to generate meaning and emotion. In the context of sensory design, this perspective emphasizes that perception is inherently multimodal: vision, smell, touch, and hearing are not isolated channels but overlapping dimensions of an embodied system of sense-making [8,9,54]. Within this approach, materiality emerges as a key agent in shaping sensory experience.

Bennett (2010) introduced the notion of *vibrant matter* to describe how materials exert agency—affecting perception, behavior, and atmosphere. In design practice, this perspective invites recognition of materials not as passive carriers but as active participants in sensory communication [55]. Surfaces, textures, and substances emit multisensory cues—olfactory, tactile, visual, and even auditory—that together construct spatial identity and emotional resonance. *Aesop's The Second Skin* at Milan's Fuorisalone in 2025 exemplified this principle by demonstrating the agency of materials as olfactory and tactile communicators (see Figure 3). Cedarwood, a central element in the brand's formulations, permeated the installation both as structure and aroma, engaging visitors through its scent, texture, and the subtle sound it emitted upon touch.



**Figure 3.** Aesop's "The Second Skin" at Milan's Design Week 2025. Source: Author (2025).

Matter itself thus became expressive, communicating through its multisensory affordances rather than through symbolic representation alone [56]. From a *phenomenological* standpoint, this convergence of senses reveals that *perception is not a sequential process but a synthesis of co-present modalities*. As Merleau-Ponty (1945) and Böhme (1993) argued, atmosphere arises from this unity: when color, scent, and texture resonate in tone, intensity, and semantic valence, they generate a sense of perceptual rightness—a pre-reflective harmony that stabilizes emotion and deepens spatial awareness [54,56]. In this view, material agency and crossmodal interaction are inseparable dimensions of experience, where design becomes the art of orchestrating relations among matter, sensation, and meaning.

### 3.4. Crossmodal Correspondences Between Odor and Color

Empirical research confirms that smell and vision are not perceived in isolation but interact systematically [57–78]. Gilbert, Martin, and Kemp (1996, 2008) identified stable hue–odor correspondences (e.g., citrus–yellow, floral–pink), and Kemp and Gilbert (1997) showed that odor intensity aligns with color value, with stronger odors linked to darker tones [57–59]. Morrot, Brochet, and Dubourdieu (2001) demonstrated that wine aroma judgements can be shifted by color alone, while Schifferstein and Tanudjaja (2004) found consistent pairings of fruity aromas with bright warm colors and woody aromas with darker, desaturated hues [60,61].

Demattè, Sanabria, and Spence (2006) highlighted the mediating role of semantics, and Stevenson, Prescott, and Boakes (1999) distinguished perceptual, semantic, and hedonic pathways for congruence [62,63]. Herz (2004, 2007, 2016) further showed how odors, memory, and affect are tightly linked, underscoring the emotional dimension of crossmodal mappings [63–66]. Levitan et al. (2014) reviewed cross-cultural evidence, confirming both robustness and variability, while Spence (2011, 2020) emphasized their applied relevance in branding, packaging, and retail design [8,9,24,67,68].

Color psychology reinforces these findings: lighter, less saturated hues tend to be perceived as delicate, calm, or fragile, whereas darker, more saturated tones communicate solidity, heaviness, or strength [69–78]. Boeri (2019) confirmed the semantic stability of such associations in design education. Overall, crossmodal congruence emerges as systematic rather than incidental: when odor and color are aligned, perception becomes clearer, affective responses intensify, and memorability increases; when they are misaligned, multisensory experiences can become noisy or confusing [52,53].

Here, semantic attributes become crucial. By translating perceptual qualities into descriptors such as Delicate/Strong, Fragile/Solid, Light/Heavy, or Soft/Hard, designers gain a shared language for aligning odor and color with greater precision. These attributes bridge abstract identity and material execution, allowing congruence to be deliberately designed rather than left to chance. The literature converges on three insights: (1) color and odor are semantically loaded, though culturally mediated; (2) their crossmodal correspondences are systematic and design-relevant; and (3) semantic attributes provide a validated way to secure congruence in practice. What remains missing is a methodology that integrates these strands into a tool for branding and spatial atmospheres.

## 4. Empirical Foundation: Interviews and Case Study

### 4.1. Semi-Structured Interviews: Academia and Industry

As introduced in Section 2. (*Methodology*), the semi-structured interviews yielded seven thematic axes that informed the subsequent analysis: (1) *Materiality*; (2) *Inclusivity*; (3) *Feasibility* and *SMEs*; (4) *Intensity*; (5) *AI Role*; (6) *Strategic potential*; and (7) *Sustainability*. To support clarity in this section, Table 3 revisits these axes and synthesizes key convergences and divergences across academic and industry perspectives, forming the analytical frame for the discussion that follows. A fundamental convergence across all participants was that olfactory design cannot be reduced to the diffusion of added fragrances. Materials themselves—woods, leathers, textiles, metals, paints, and finishes—possess intrinsic odors that actively shape atmospheres.

As the academic specialist in sensory architecture noted, “The scent of a space is never neutral; materials breathe.” This insight reinforces the notion of material agency: matter itself exerts influence, communicating multisensory information through its olfactory, tactile, and visual properties. The industry consultant echoed this, observing that “materials can act as base notes in the olfactory composition of a brand space.” Within the logic of the OAC tool, this reinforces that olfaction must not be treated as an external “plug-in” but as a

dimension inherently tied to materiality and crossmodal coherence. Another major point of consensus was inclusivity. Both academic and industry participants criticized the fragrance market's reliance on gendered and generational stereotypes—florals as “feminine,” woody notes as “masculine,” fresh accords as “youthful.” The academic and the color specialist particularly emphasized that such categories limit creative freedom and reinforce cultural biases. Divergences emerged most clearly around economic feasibility and scalability.

**Table 3.** Thematic synthesis of interview findings. Source: Author (2025).

Theme	Convergence	Divergence
<i>Materiality</i>	Materials possess intrinsic odors that shape atmospheres.	Degree of integration of natural material scents into brand strategies.
<i>Inclusivity</i>	Neutral semantic attributes enable broader participation and avoid stereotypes.	Some skepticism about user comprehension of abstract descriptors.
<i>Feasibility and SME</i>	Need for scalable, cost-effective olfactory tools.	Industry sees scenting as a luxury; consultants see emerging accessibility.
<i>Intensity Control</i>	Balance between perceptibility and comfort is essential.	Technical methods for calibration differ (manual vs. programmable).
<i>AI Role</i>	AI seen as a creative catalyst with interpretive limitations.	Divergent views on its cultural sensitivity and design autonomy.
<i>Strategic potential</i>	Olfactory design reinforces identity, memory, and differentiation.	Industry prioritizes marketing; academia emphasizes meaning making.
<i>Sustainability</i>	Sustainability perceived as sensory and ethical value.	Technical methods for calibration differ (manual vs. programmable).

When the author inquired about the potential for small and medium-sized enterprises (SMEs) to implement olfactory strategies—a question motivated by the practical constraints often observed in design consultancies—the responses revealed a structural divide between large-scale and small-scale operations. The representative from manufacturing expressed skepticism, noting that “for smaller brands, scenting often feels like a luxury rather than a strategy,” citing the costs of equipment, maintenance, and compliance. Conversely, the independent consultant argued that emerging diffusion technologies—such as programmable smart diffusers connected via mobile applications—are already lowering barriers, making sensory strategies more accessible and adaptable. These discussions underscored that democratizing olfactory design requires scalable, low-cost tools that translate conceptual richness into feasible application. The issue of intensity control was unanimously emphasized. Across both academic and industrial perspectives, respondents warned that diffusion must be calibrated: excessive concentration risks sensory fatigue or rejection, while low intensity results in perceptual absence.

When questioned about sustainability, participants responded to a provocation from the author regarding the relationship between ethical sourcing, sensory authenticity, and brand perception. This line of questioning revealed an important contemporary shift: beyond regulatory compliance, sustainability is increasingly perceived as a sensory value. The manufacturing representative observed that “sustainability smells like authenticity—people can perceive when materials are real.” This sentiment was echoed by the academic interviewee, who linked sensory sustainability to phenomenological presence: the ability of natural or crafted materials to communicate care, permanence, and embodied ethics.

Practices such as refillable systems, local sourcing, and visible craftsmanship were cited as contributing not only to ecological responsibility but also to richer, more authentic sensory experiences. Despite shared values, divergent perspectives persisted on the role

of artificial intelligence. The academic and manufacturing representatives approached AI with skepticism, questioning its ability to interpret cultural nuance or emotional complexity, while the consultant and color specialist viewed it as a potential catalyst for creative exploration and methodological consistency. This polarity mirrors the broader tension within design research between computational reasoning and embodied expertise. For the OAC, it reaffirmed that AI should serve as a creative collaborator—a tool for generating connections and hypotheses that must be validated and refined by human interaction.

#### 4.2. Case Study: EveryHuman's Algorithmic Perfumery

The Copenhagen unit of Every Human (see Figure 4), inaugurated in 2024, provided the setting for this study and served as a living laboratory for observing how computational systems mediate between individual attributes, crossmodal associations, and olfactory outputs. The observational approach with active participation allowed the author to engage in the full user journey.



**Figure 4.** Every Human's Algorithmic Perfumery in Copenhagen. Source: Author (2025).

This approach included completing the online questionnaire, experiencing the AI-driven generation of fragrances, interacting with the store and its technological interface, and documenting each stage through detailed notes and photographs [27]. Such an approach ensured firsthand understanding of both the human–machine interaction and the sensory outputs produced, situating the case within broader discussions of human-centered design in multisensory environments [4–6]. A distinctive feature of the process was the comprehensive questionnaire, structured into 22 sections covering demographic, lifestyle, and personality descriptors, as well as abstract associations such as the “Bouba/Kiki” test and self-perception along axes like “realist” or “dreamer.”

Particularly significant was the integration of an interactive color wheel, which enabled users to select from an expansive chromatic spectrum. This step underscored the importance of color in olfactory attribution: warm hues such as reds and oranges often aligned with gourmand or spicy accords, while cooler hues like blues and greens tended to correspond with aquatic or herbal compositions. These findings resonate with prior crossmodal research, which consistently demonstrates perceptual linkages between visual and olfactory modalities [7–9,61,68–73]. Once the questionnaire was completed, the AI processed the data and produced three distinct fragrance options. Each option included a breakdown of top, heart, and base notes, a chromatic representation that reflected the inferred identity, and semantic mappings that linked linguistic descriptors and personality traits to olfactory families. For instance, participants who described themselves as “energetic” were directed toward citrus and aldehydic accords; those who identified

as “dreamers” or “artsy” were associated with floral–woody nuances, while individuals selecting “dark” as a defining attribute received resinous or smoky formulations.

These mappings illustrated the underlying principle of attribution: *the transformation of verbal and chromatic input into olfactory output*. The experience culminated in the physical preparation of the perfume, where robotic installations blended the chosen formula with visible mechanical precision. The process was complemented by the personalization of labels and packaging, as well as the opportunity for iterative refinement. A dedicated “scent exploration table” allowed participants to test individual fragrance notes, compare them with the generated blends and request adjustments. This stage emphasized the role of human agency: while AI generated the initial formulations, refinement required judgment, negotiation, and cultural interpretation by both staff and users.

The study revealed several key insights: (1) the system demonstrated a notable capacity to translate abstract attributes into coherent olfactory formulations, supporting the notion that semantic descriptors and chromatic choices can serve as reliable inputs for fragrance design; (2) the incorporation of color confirmed the importance of crossmodal congruence, reinforcing existing literature that highlights the systematic alignment of brightness, saturation, and hue with odor intensity, volatility, and weight; and (3) the case underscored that AI cannot operate independently of human authorship. Human actors remained essential in calibrating intensity, fine-tuning accords, and ensuring cultural and contextual relevance.

In terms of implications for the OAC tool, the Every Human case demonstrates that the combination of language attributes and chromatic cues offers a viable pathway for structuring olfactory design. It also shows that effective sensory environments require iterative refinement between computational systems and human interpretation, rather than automated generation alone. Moreover, the case highlights the importance of controlling intensity and dosage—a concern raised by interviewees and noted in sensory design literature [1]—to ensure that fragrances enrich rather than overwhelm an atmosphere. Finally, the study affirms the position that AI functions as an augmentation tool: it broadens the creative search space and reveals patterns of correspondence, but the ultimate responsibility for coherence and cultural resonance rests with the designer.

## 5. Results

The divergences identified in the interviews—particularly regarding the role of artificial intelligence in olfactory design—together with insights from the Every Human case study and the literature on crossmodal correspondences, color theory, semantics, psychology, and perfumery, informed the development of the OAC. Conceived as a hybrid tool, the OAC combines AI-assisted exploration with authorial design judgment to test whether artificial intelligence can coherently align aromas, colors, and linguistic attributes while acknowledging its cultural and visual limitations. The results are presented in two parts: first, the AI-assisted construction of the OAC, and second, its proposed application as a step-by-step tool for olfactory design in the built environment.

### 5.1. Creation of the OAC

The creation of the Olfactory Attribution Circle (OAC), as previously presented in Section 2 (Methodology), consisted of seven sequential and iterative steps: (1) Dataset introduction; (2) Attribute distribution; (3) Duplication check; (4) Chromatic mapping; (5) Conversion to RGB; (6) Visual generation attempt; and (7) Final verification. Table 4 presents this procedure, describing the main action and purpose of each step.

**Table 4.** Step-by-step procedure for AI-assisted generation of the OAC. Source: Author (2025).

Step	Action	Purpose
1	<i>Dataset introduction</i>	Provide the AI with 60 essential oils, identified by common and scientific names and organized into olfactory families, to ensure a reliable taxonomic base.
2	<i>Attribute distribution</i>	Introduce twelve semantic attributes and instruct the AI to distribute the essences evenly (five per attribute), maintaining semantic balance.
3	<i>Duplication check</i>	Identify and eliminate overlapping allocations (e.g., the same essence appearing under multiple attributes), ensuring uniqueness and conceptual clarity.
4	<i>Chromatic mapping</i>	Assign an NCS color to each essence, establishing crossmodal correspondences between olfactory and visual dimensions.
5	<i>Conversion to RGB</i>	Translate NCS color codes into RGB notation for digital representation and cross-platform consistency.
6	<i>Visual generation attempt</i>	Instruct the AI to generate a circular diagram with color-coded essences arranged by attribute, testing its capacity for visual organization.
7	<i>Final verification</i>	Review the AI outputs to confirm semantic coherence, chromatic accuracy, and overall usability without altering any generated relations.

The process began with a dataset of 60 essences/essential oils, each labeled with common and scientific names and classified into established olfactory families (*Floral, Fruity, Woody, Amber/Oriental, Aromatic, Citrus, Musky*). Curated by the author, drawing on Martone (2019), this taxonomy aligned the dataset with perfumery literature and increased input reliability; scientific nomenclature reduced ambiguity from culturally variable common names and grounded the dataset academically [28].

To link essences to semantic dimensions, they were mapped to twelve attributes validated in design/color research—Delicate/Strong, Dynamic/Static, Fragile/Solid, Light/Heavy, Soft/Hard, Tidy/Messy—selected for robustness, neutrality, and inclusivity [7,51–53]. The AI was then engaged through an iterative prompting sequence designed by the author: first prompt—ingesting the 60 essences (tagged by family); second prompt—introducing the twelve attributes; subsequent prompts—instructing the model to distribute essences evenly (five per attribute) and to eliminate duplicates. Early outputs exhibited duplicates (e.g., Rose under both “Soft” and “Solid”; Pomegranate under “Soft” and “Messy”), which reflected polysemy in olfactory semantics and the model’s difficulty with cultural nuance. Without authorial semantic intervention, iterative prompting and constraint tightening produced a balanced, duplication-free distribution.

Next, a prompt asked the AI to associate each essence with a color—initially in the *Natural Color System* (NCS) and then translated to RGB for digital representation. Results echoed documented crossmodal correspondences (e.g., citrus with bright/luminous hues; woody/resinous with darker/heavier tones) [7,61]. NCS—widely used in architecture and environmental design—enabled precise specification of hue, saturation, and brightness in built environments, while RGB ensured continuity with computational and visualization tools. The convergence between these outputs and prior empirical findings supported the plausibility of the model’s semantic reasoning.

Limitations emerged—one semantic and one visual. Semantically, ambiguity persisted (e.g., Rose between “Soft” and “Solid”; Labdanum as “Heavy” and “Static”), underscoring the challenge of reconciling cultural/semantic complexity. Visually, when prompted to generate the OAC diagram, the model repeatedly failed to segment the circle into twelve

equal sectors and apply the provided color codes faithfully, revealing difficulty in integrating structured design constraints into a coherent graphic output and delineating the boundaries of its applicability. Consequently, the author manually constructed the final OAC diagram and consultation table, ensuring conceptual integrity and usability while maintaining all AI-generated correspondences intact.

The final consultation table (see Appendix B) includes the categories: (a) *Essential Oil*; (b) *Scientific Name*; (c) *Olfactory Family*; (d) *Language or Semantic Attribute*; (e) *Meaning*; (f) *Color (NCS Code)*; (g) *Color (RGB Code)*; and (h) *Color Description*. This format provides a transparent reference for design applications and future validation studies. The visual OAC diagram (see Figure 5) was organized as a circle divided into sixty equal segments, each representing one essence identified by its RGB color and grouped under the twelve semantic attributes (five essences per attribute). The outer ring displays the attributes, forming the conceptual perimeter, while inner connections link each attribute to its associated essences and colors. These generate a multisensory palette, where chromatic and olfactory nuances interact as complementary layers—much like top, heart, and base notes in perfumery. In the same way, semantic attributes are layered rather than singular, capturing the complexity and nuance of atmosphere construction.

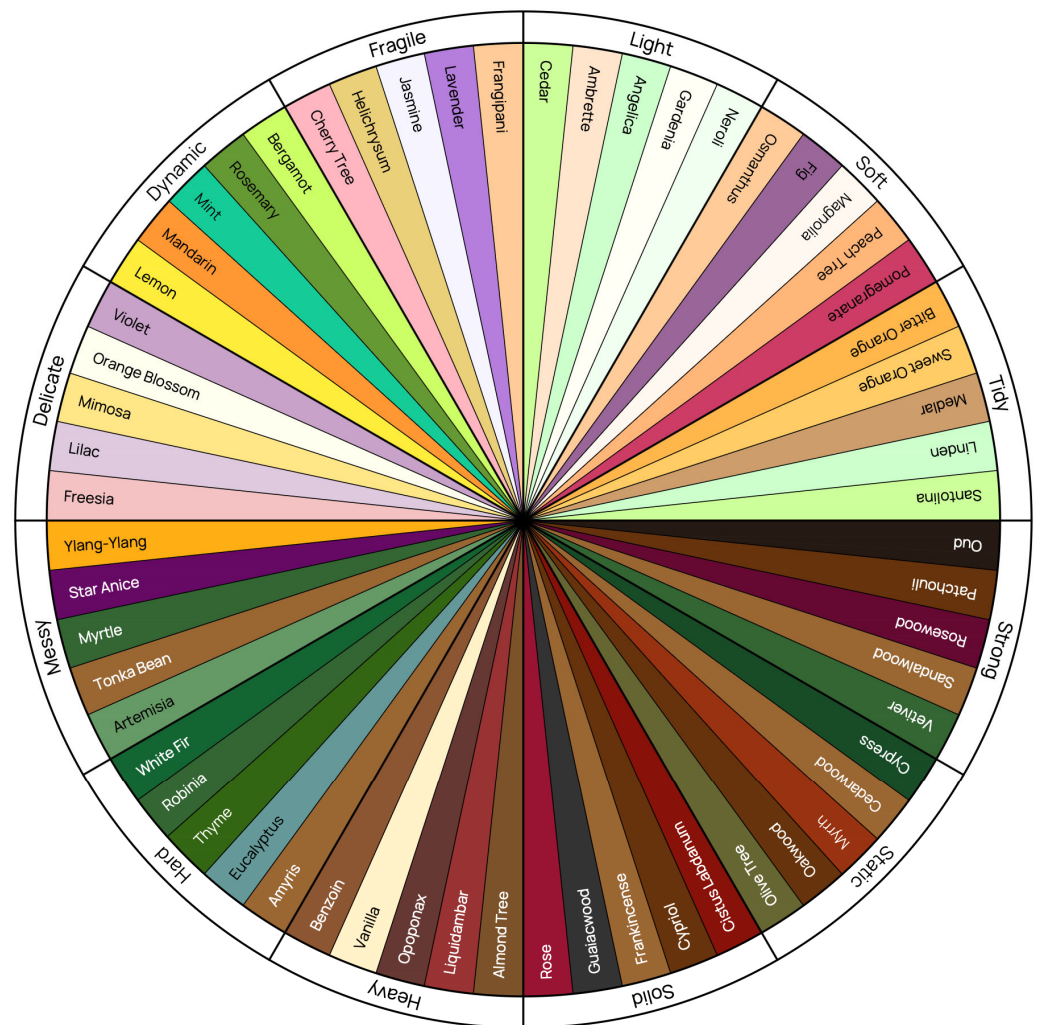


Figure 5. OAC: Visual Diagram. Source: Author (2025).

The diagram also follows a geometric symmetry: each attribute’s opposite occupies a diametrically opposed position (e.g., *Delicate* opposite *Strong*, *Light* opposite *Heavy*). This mirrored configuration enhances cognitive legibility and visual balance, allowing designers

to perceive contrasts and affinities across the sensory spectrum briefly. By aligning opposites spatially, the OAC fosters comparative reasoning and aids in evaluating congruence and tension among olfactory, chromatic, and linguistic dimensions. In this sense, while AI functioned as a generative partner, surfacing associations and ambiguities, the construction of both the consultation table and the diagram required human authorship for formatting, organization, and visualization—without altering the semantic or chromatic relationships produced by the system. The result is a replicable and transparent process that combines computational logic with human sensibility, establishing the OAC as a methodological and interpretive tool for multisensory design.

### 5.2. Implementation of the OAC

The implementation of the Olfactory Attribution Circle (OAC) follows a methodology inspired by established design process models, structured into four iterative and interdependent phases—Investigate, Attribute, Designate, and Test. Each phase guides designers from the exploration of identity and perception to the materialization and evaluation of sensory coherence. (see Table 5) [79,80].

**Table 5.** Summary of OAC's Phases. Source: Author (2025).

Phase	Description
<i>Investigate</i>	Defines the desired identity through observation, user insights, and contextual analysis.
<i>Attribute</i>	Translates identity into linguistic and semantic attributes using participatory workshops.
<i>Designate</i>	Converts abstract attributes into olfactory, chromatic, and material strategies.
<i>Test</i>	Evaluates sensory congruence, user perception, and experiential impact to refine the design.

The OAC is proposed as a structured tool that assists designers, architects, brand managers, and consultants in systematically integrating olfaction into spatial and brand experiences. Its application is particularly relevant in fields such as retail, hospitality, cultural exhibitions, and brand activations, where the built environment acts as a communicative medium and sensory elements profoundly influence perception, identity, and memory. The OAC provides an approach that bridges conceptual and operational dimensions of design, transforming abstract emotional or semantic intentions into tangible olfactory, chromatic, and material expressions. Each phase connects identity-driven narratives to sensory and material decisions, ensuring coherence, inclusivity, contextual grounding, and feasibility within real project constraints.

#### 5.2.1. Investigate

The process begins with defining the sensory–spatial identity of the project—that is, the intended atmospheric character of the environment and the way the experience should be perceived, felt, and interpreted by its users. In this context, *identity* refers not to brand positioning in a broad marketing sense, but specifically to the multisensory *personality* of the space: (a) the *emotional tone* it should convey, (b) the *sensory cues* that should express this tone, and (c) the *cultural meanings* attached to them.

To articulate this identity, the process examines three interconnected layers that converge through language-based reasoning: (1) Users—identifies needs, expectations, perceptual tendencies, and emotional responses to sensory cues, generating initial descriptive terms that later inform the semantic vocabulary of the project. (2) Built environment—analyzes spatial layout, materiality, lighting, circulation, and architectural affordances that

condition how sensory stimuli are perceived and interpreted. Here, materials and spatial conditions act as sensory carriers that shape meaning. (3) *Narrative*—defines what is being communicated (e.g., products, services, or immersive activations) in explicitly semantic terms. The narrative provides the linguistic foundation for the atmosphere, guiding the choice and clustering of words into the twelve bipolar attributes of the OAC.

This phase relies on ethnographic and observational methods—such as field studies and semi-structured interviews—to ensure that the identity is grounded in lived experience rather than defined solely by aesthetic aspiration. Consistent with multisensory research, the Investigate phase highlights that identity mapping must consider not only material and functional attributes, but also the cultural and symbolic repertoires through which colors, aromas, and atmospheres acquire meaning [4–9].

### 5.2.2. Attribute

In the second phase, descriptors of the intended identity are elicited through workshops or focus groups involving diverse stakeholders—designers, clients, brand managers, and architects. Participants are encouraged to freely generate words describing the atmosphere, personality, or emotional tone they wish to convey. This initial stage is intentionally open and intuitive, capturing affective and perceptual expressions without categorical restrictions. Once the vocabulary is collected, a semantic clustering process organizes these terms into relational groups. Through facilitation, participants identify affinities in tone, mood, and sensory connotation—grouping words that “speak the same emotional language.” This collective interpretation progressively leads to the twelve semantic attributes validated in design and color research (Delicate/Strong, Dynamic/Static, Fragile/Solid, Light/Heavy, Soft/Hard, and Tidy/Messy) [7,51–53].

For instance, words such as calm, serene, translucent, and gentle may converge in the Delicate cluster, associated with harmony and refinement, often corresponding to light color values and olfactory notes. In contrast, terms like dense, mechanical, and robust gravitate toward Hard, evoking persistence and structure, linked to darker palettes and heavier aromatic accords such as smoky or resinous tones. This phase is interpretive rather than algorithmic: it values resonance over consensus. Participants negotiate nuances, translating perceptions into shared semantic categories. It also reinforces inclusivity, as these attributes are gender- and age-neutral, allowing cultural reinterpretation. Once finalized, the OAC diagram is introduced as a visual and cognitive mediator, prompting reflection on how linguistic intentions can be embodied through congruent combinations.

### 5.2.3. Designate

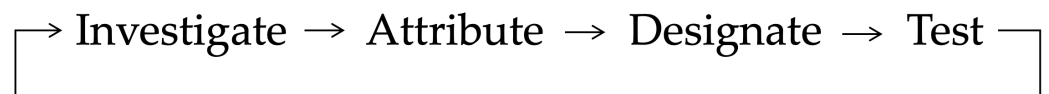
The *Designate* phase focuses on material and sensory articulation, translating abstract attributes into coherent design strategies. Fragrance composition follows the logic of perfumery: (a) *Top notes* (e.g., citrus, herbs) introduce brightness and vitality; (b) *Heart notes* (florals, fruits) sustain atmosphere; (c) *Base notes* (woody, resinous) provide depth and persistence. Materiality also plays an active role, as architectural materials function as olfactory agents (Bennett, 2010) [55]. Woods such as cedar or oak, as well as leathers and textiles, release intrinsic odors that merge with added essences, forming a holistic olfactory identity. The color palette complements this structure—pastels and high-value tones express Delicate or Fragile, while darker, saturated hues evoke Strong or Heavy. Feasibility and sensory control are central. Programmable diffusers connected to mobile apps enable precise and economical aroma dispersion, ensuring balance, consistency, and sustainability. As Malnar and Vodvarka (2004) argue, overexposure leads to fatigue, while underexposure compromises perception [1]. Finally, this phase integrates economic and environmental responsibility. Olfactory design must operate within material, budgetary,

and maintenance constraints, aligning with Mozota's (2006) view of design as a strategic function bridging creativity and organizational reality [79].

#### 5.2.4. Test

The Test phase evaluates whether the designed sensory experience successfully communicates the intended identity. The assessment examines perceptual congruence—whether aromas, colors, and brand values align to produce a coherent and memorable atmosphere. Evaluation tools may include experience diaries, post-experience interviews, affective scales such as SAM or PAD, and behavioral measures (e.g., dwell time). Research consistently shows that crossmodal congruence enhances recognition, engagement, and purchase intention [4–9]. Through testing, designers refine both sensory balance and narrative expression, ensuring that olfactory strategies remain perceptible yet subtle, distinctive yet inclusive.

Taken together, these four sequential and iterative phases (see Figure 6) demonstrate how the OAC functions as a methodological bridge between linguistic expression, chromatic perception, and olfactory experience. By grounding sensory design in validated semantic attributes and aligning it with available resources, technologies, and evaluation tools, the OAC establishes a process that is *inclusive* (avoiding stereotypes and enabling participation), *strategic* (balancing creativity with feasibility), and *empirically grounded* (supported by design theory and multisensory research). Ultimately, the OAC operates as both a creative compass and a decision-making tool, guiding the development of atmospheres that are congruent, memorable, and emotionally resonant.



**Figure 6.** Application of the OAC. Source: Author (2025).

## 6. Discussion

The OAC illustrates one possible way of organizing crossmodal correspondences between language, color, and aroma within a design workflow. The outputs indicate a degree of coherence with existing research and with reflections from both academic and industry participants, while also highlighting constraints associated with the use of AI in sensory design. Observed correspondences—such as Delicate, Fragile, Light, and Soft aligning with high-value, low-chroma palettes and floral or fruity essences—are consistent with patterns frequently reported in crossmodal and color–emotion studies [8,57–78]. In this regard, the OAC consolidates such relations into a structured format that can support reasoning across perceptual, semantic, and cultural dimensions.

At the same time, several interpretive tensions emerged, suggesting that the tool requires careful application. For example, the AI did not assign essences to neutral or “non-color” categories such as greys, despite their frequent use in spatial design to modulate atmospheres—indicating a potential computational limitation. Similarly, allocations such as Vanilla under Heavy or Pomegranate under Soft disrupted the circular balance. These points illustrate the variability and cultural nuance inherent to olfactory semantics. Accordingly, the OAC may be more appropriately understood as a heuristic rather than a prescriptive model—supporting reflection and adaptation rather than fixed mappings.

Insights from the interviews further contextualized these findings. Participants emphasized that materials act as inherent sensory carriers: woods, leathers, textiles, and metals release intrinsic odors that interact with added essences, influencing spatial identity. This view is consistent with the notion of material agency [55] and aligns with the Designate phase of the OAC, where atmosphere is conceived as a layered composition integrating both

designed scents and material emissions. Temporary installations in commercial contexts, such as *The Second Skin*, illustrate how materiality and olfaction can operate in concert to produce multisensory effects. Interviewees also commented positively on the use of neutral semantic attributes within the OAC, noting their potential to reduce reliance on gendered or generational stereotypes and to allow broader interpretive participation.

Intensity was a recurrent concern among interviewees. Excessive diffusion may overwhelm occupants, while insufficient diffusion may render the olfactory layer imperceptible: echoing the principle of sensory balance widely discussed in environmental and sensory studies [1]. The OAC attempts to integrate this consideration by recommending programmable diffusion technologies to support consistency, moderation, and potential reductions in waste. Sustainability was also raised as a concern, with participants highlighting ethical issues associated with certain natural essences (e.g., sourcing and biodiversity). Future applications of the OAC may therefore benefit from incorporating sustainability-related decision criteria, for example, favoring certified or renewable alternatives (e.g., IFRA, FSC, Ecocert).

Although examples referenced in this research—such as Aesop installations and branded olfactory strategies—demonstrate the expressive potential of multisensory work, they largely reflect practices within premium or culturally influential sectors. This may reinforce a perception that sensorially coherent olfactory strategies are predominantly adopted by organizations with significant financial, cultural, or technological resources. The OAC was conceived partly in response to this condition, aiming to provide a more structured yet approachable method that could be adapted by small and medium-sized enterprises (SMEs) as well as independent studios. While further empirical validation is required, its modularity suggests potential to support more accessible applications of olfactory and crossmodal design beyond luxury contexts.

Divergent perspectives also emerged regarding the role of artificial intelligence. Participants acknowledged the value of AI for broadening the exploratory space and enabling rapid association-building; however, reservations were expressed about its capacity to account for cultural nuance, emotion, and situated interpretation. The OAC reflects this tension: the AI was effective in generating preliminary essence–attribute–color mappings aligned with crossmodal literature, yet was unable to produce a usable visual diagram, highlighting limitations in managing spatial, perceptual, and aesthetic considerations. Human curation was required to refine the AI outputs into the consultation table and circular diagram, suggesting that AI may currently be better positioned as a generative support rather than an autonomous design agent.

From a phenomenological standpoint, crossmodal congruence extends beyond perceptual alignment and contributes to the formation of an integrated field of experience. Rather than being processed as discrete sensory inputs, sensory impressions interact and co-constitute atmosphere [54,56]. When color, smell, and language resonate in tone and intensity, they may evoke a sense of perceptual coherence that supports orientation and emotional engagement; intentional incongruence, in contrast, may be used to create friction or prompt curiosity. Within this view, the OAC may be seen as offering one possible approach for supporting aesthetic intentionality in the arrangement of multisensory cues. Taken together, the findings suggest that multisensory design may benefit from approaches that are both systematic and interpretive. The OAC does not aim to define correct solutions but to provide a structure for examining how olfactory, chromatic, and linguistic dimensions might be considered in relation to one another. In this respect, it contributes to ongoing discussions on how design methods might engage more critically with the sensory constitution of atmosphere within the built environment.

The interpretation of findings was strengthened through a triangulated comparison of four evidence sources (see Table 6)—literature, semi-structured interviews, the *EveryHuman* case study, and AI-generated outputs. This triangulation enabled the identification of areas of convergence (e.g., crossmodal congruence, material agency, intensity control, inclusivity) and divergence (e.g., cultural ambiguity of semantic attributes, limits of AI visualization) and informed the development of the Olfactory Attribution Circle (OAC). Comparing evidence across sources also reduced the risk of over-reliance on any single perspective by enabling AI-assisted correspondences to be examined in relation to theoretical research and practice-based accounts.

**Table 6.** Triangulated Comparison of Evidence Sources. Source: Author (2025).

Sources	Focus of Comparison	Convergences	Divergences
Literature—AI	Crossmodal patterns and semantic logic	Alignment in color–odor pairings and polarity relations	Limited nuance for “non-color” tones and cultural meaning
Literature—Interviews	Concepts vs. practice	Material agency; need for balance/intensity; ethical sourcing	Inclusivity varies; differing design priorities
AI—Interviews	Feasibility and cultural fit	AI as exploratory support tool	AI limited in emotional and cultural interpretation
Interviews—Case Study	Practice vs. applied example	Value of personalization and sensory layering	SME constraints; technological accessibility

## 7. Conclusions

This research set out to explore whether olfactory design can be systematically guided by linguistic attributes and chromatic associations to create coherent multisensory experiences. The findings confirm that this alignment is both feasible and conceptually meaningful. The Olfactory Attribution Circle (OAC) consolidates language, color, and scent into a structured, inclusive, and replicable tool for multisensory branding and environmental design, bridging theoretical, technical, and experiential dimensions of sensory practice.

In response to (RQ1), the study demonstrates that olfactory design can indeed be guided through the systematic alignment of linguistic attributes, colors, and aromas by means of a structured process. The four phases of the OAC—*Investigate*, *Attribute*, *Designate*, and *Test*—translate abstract identity descriptors into sensory configurations, connecting meaning, emotion, and materiality. By organizing these relations through twelve semantic attributes, the OAC establishes a shared vocabulary that avoids gendered or generational bias and supports interpretive flexibility across cultural contexts.

Concerning (RQ2), artificial intelligence played a significant yet clearly delimited role in mediating the construction of the tool. The AI-generated mappings between essences, attributes, and chromatic codes revealed both the potential and the limitations of computational reasoning. While it successfully exposed underlying crossmodal correspondences and aided in the organization of semantic data, it struggled with polysemy and ambiguity, confirming that human interpretation remains indispensable in achieving conceptual clarity, cultural resonance, and aesthetic refinement. As for (RQ3), the AI-generated correspondences showed strong consistency with existing empirical knowledge from psychology, color theory, perfumery, and crossmodal research. The alignment of citrus essences with luminous hues and woody or resinous notes with darker tones echoed established studies [57,61,62,67,68]. This convergence validated the semantic logic underpinning the OAC,

even as certain ambiguities—such as the treatment of neutral tones—revealed areas where computational reasoning remains insufficient.

Finally, (RQ4) addressed the relationship between AI-driven mappings, expert insight, and real-world practice. The interviews confirmed that olfactory design requires interpretive and ethical awareness, as designers must consider material behavior, sustainability, and the environmental impact of fragrances. Experts emphasized that olfactory identity arises from both designed essences and the intrinsic odors of materials, reaffirming the agency of matter in sensory composition. They also highlighted the need for responsible sourcing and ecological transparency, encouraging the use of renewable or certified ingredients in accordance with IFRA, FSC, and Ecocert guidelines. Through these discussions, the OAC emerges not merely as a creative system but as a tool that integrates ethical responsibility, environmental awareness, and design intentionality.

Overall, the research demonstrates that congruent multisensory combinations enhance emotional resonance, memorability, and spatial coherence, whereas incongruent pairings often generate confusion or cognitive dissonance. The OAC advances this understanding by providing a structured approach through which sensory correspondences can be reasoned, articulated, and tested—ensuring that olfactory and chromatic decisions remain perceptually grounded, culturally contextualized, and conceptually coherent. It should, however, be understood as a conceptual pilot: an initial methodological approach open to refinement and empirical validation rather than a finalized or prescriptive model.

The study's outputs are summarized below (see Table 7), highlighting the OAC's methodological, ethical, and creative contributions to multisensory design.

**Table 7.** Key Outputs of the Research. Source: Author (2025).

Output	Description
<i>Structured methodology</i>	Proposes a four-phase process—Investigate, Attribute, Designate, Test.
<i>Inclusive semantic attributes</i>	Clusters descriptors into twelve neutral attributes, avoiding gendered or generational stereotypes.
<i>Systematic congruence</i>	Confirms consistent mappings between attributes, colors, and scents, consolidating prior crossmodal studies.
<i>AI: creative partner</i>	Reveals AI's potential and limitations as an exploratory collaborator requiring human curation.
<i>Importance of balance and intensity</i>	Highlights the importance of calibrating scent diffusion and perceptual strength in spatial design.

### 7.1. Limitations

Several constraints qualify the interpretation of these findings. First, the interview base is intentionally small (four individual interviews), favoring analytic depth over breadth; as a result, the evidence cannot be assumed to represent the wider field. Second, all interviewees self-identified as women. While this lends a valuable gendered vantage point on sensory practice, it narrows the range of social and professional perspectives captured. Third, the empirical component relies on a single, information-rich case study, which provides thick description but limits transferability to other organizational models, market segments, and cultural settings. Taken together, these factors suggest caution in generalizing the results and indicate clear priorities for subsequent work: enlarging and diversifying the interview sample, incorporating multiple contrasting cases, and testing the OAC across varied contexts to examine robustness and external validity.

## 7.2. Future Research Directions

Building on the conceptual foundation of this study, three main research paths are proposed: (1) *Cross-cultural validation* should test whether attribute–aroma–color correspondences remain stable or shift across different sensory repertoires; (2) *Architectural and experiential integration* can be examined through real-world applications in retail, hospitality, and exhibition design, evaluating how the OAC performs in complex sensory contexts; (3) *Longitudinal and cognitive studies* should explore how olfactory–chromatic congruence affects memory, emotion, and well-being over time, providing empirical grounding for the tool’s broader use in multisensory design research.

Beyond olfactory design, the methodological logic of the OAC may extend to other sensory domains. Attributes such as Soft/Hard could guide material and tactile selection; Delicate/Fragile might inform sound or light modulation; and flavor could be explored alongside color and scent to generate crossmodal coherence. In this sense, the OAC operates as an evolving orientation rather than a fixed system—an interpretive method that enables reasoned, inclusive, and context-sensitive sensory composition.

Ultimately, this study indicates that sensory design can mature from intuitive practice into a reflective, evidence-informed methodology. By uniting computational reasoning with human interpretation, the OAC advances a mode of design that is both systematic and attentive to lived experience—recognizing atmosphere as a site of embodied meaning where color, aroma, and language converge. It invites designers and researchers to approach multisensory composition not as decoration but as a disciplined, ethically attuned practice capable of shaping environments that are coherent, memorable, and genuinely human-centered.

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**Institutional Review Board Statement:** This study did not require formal ethical approval, as it involved only semi-structured interviews with professionals from academia and industry and a non-interventional case study. The interviews focused on expert opinions and professional practices in sensory and olfactory design and did not involve personal, sensitive, or identifiable data. Similarly, the case study was based on non-participant observation, without any experimental manipulation, data collection from users, or interference with individuals or commercial operations. According to Regulation (EU) 2016/679 of the European Parliament (General Data Protection Regulation—GDPR) and the European Code of Conduct for Research Integrity (ALLEA, 2017), studies that do not include personal data processing or interventions involving human participants are exempt from formal ethics committee review. The research therefore complies fully with the ethical standards applicable to non-interventional, expert-based, and observational design studies.

**Informed Consent Statement:** Participation in this interview is voluntary. The purpose of this research is to collect professional perspectives on olfactory/sensory design in the built environment. Responses will remain anonymous and confidential. By completing this interview, participants indicate their informed consent.

**Data Availability Statement:** The data supporting the findings of this study consist of anonymized interview notes and non-participant observation records. Due to privacy considerations and com-

mercial confidentiality, these materials are not publicly available. All procedures and interactions involving artificial intelligence tools were documented and fully described within the article.

**Conflicts of Interest:** The authors declare no conflict of interest. The funders had no role in the design of the study; in the collection, analyses, or interpretation of data; in the writing of the manuscript; or in the decision to publish the results.

## Abbreviations

The following abbreviations are used in this manuscript:

AI	Artificial Intelligence
CMF	Color, Material and Finish
GPT	Generative Pre-trained Transformer
NCS	Natural Color System
OAC	Olfactory Attribution Circle
RGB	Red, Green and Blue
SME	Small and Medium Enterprise

## Appendix A

**Table A1.** Semi-structured interview—Academia. Source: Authors (2025).

n°	Question
1	Could you tell me a bit about your professional or academic background and your involvement in research or work that, in some way, considers the sensory aspects of spaces and products and their perceptual effects on people?
2	How do you see the role of sensory stimuli, with a focus on olfactory stimuli, in experience design within built environments, such as retail spaces and exhibition spaces? What do you think are the benefits that solutions involving olfactory stimuli can bring to both people and businesses?
3	Which senses do you consider to be most explored in sensory design nowadays? Are there any, in your opinion, that are still underutilized?
4	Could you share examples of innovative solutions for each of the senses in built environments?
5	Which companies or initiatives do you know that stand out for creating solutions for commercial and exhibition spaces?
6	What emerging technologies do you believe have the greatest potential to transform the field of olfactory design in built environments? Why?
7	How can regenerative and sustainable design practices be integrated into the development of olfactory solutions in built environments? What precautions should professionals take to ensure that the solutions adopted are aware?
8	What are the main methodological challenges that arise when implementing effective olfactory design strategies in SMEs?
9	Is there a recommended approach or methodology for defining and selecting olfactory solutions to be adopted in a project? What would be the first step in this process?
10	How do you see the future of Sensory Branding and Experience Design in built environments in the coming years?

**Table A2.** Semi-structured interview—Industry. Source: Authors (2025).

n°	Question
1	Could you tell me a bit about the history of the company and how it started getting involved in the development of olfactory solutions for people or built environments?
2	What are the main challenges faced in integrating olfactory solutions into different types of spaces and sectors?
3	How does the company develop olfactory solutions? What technologies and methodologies do you use?
4	Does the company collaborate with designers, architects, and marketing professionals to implement olfactory solutions?
5	What are the main emerging trends and innovations in the field of sensory experiences?
6	What benefits does the integration of your olfactory solutions offer to the user? Is there a process to measure the impact (effectiveness) of these benefits?
7	Does the company integrate sustainable and regenerative practices in the development of olfactory solutions? Which ones?
8	Does the company customize olfactory solutions for different types of brands and people? Is there a process that guides this customization?
9	How do you see the adoption of olfactory experiences by SMEs (small and medium enterprises)? What do you think are the main obstacles in implementing sensory solutions for SMEs?
10	Is there a possibility of making customized olfactory solutions more accessible and scalable for SMEs? What kind of tools or resources would be necessary?

## Appendix B

Essential Oil	Scientific Name	Olfactive Family	Language Attribute	Meaning	Color (NCS Code)	Color (RGB Code)	Color Description
Freesia	<i>Freesia refracta</i> , <i>Freesia hybrida</i>	Floral	Delicate	Romantic softness, ephemeral charm	S1030-R10B	244, 194, 194	Pale Pink
Lilac	<i>Syringa vulgaris</i>	Floral	Delicate	Spring fragility, gentle bloom	S1040-R30B	222, 200, 222	Light Lilac
Mimosa	<i>Acacia dealbata</i>	Floral	Delicate	Warmth of sunlight, tender brightness	S0500-Y10R	255, 230, 135	Soft Yellow
Orange Blossom	<i>Citrus aurantium</i> var. <i>Amara</i>	Floral	Delicate	Innocent purity, luminous freshness	S0502-Y	255, 255, 240	White Yellow
Violet	<i>Viola odorata</i>	Floral	Delicate	Nostalgic fragility, shy beauty	S2020-R50B	200, 162, 200	Lilac Pastel
Lemon	<i>Citrus limonum</i> Risso	Esperidata	Dynamic	Sparkling vitality, radiant clarity	S0570-Y	255, 236, 61	Bright Lemon Yellow
Mandarin	<i>Citrus reticulata</i>	Citrus	Dynamic	Joyful energy, playful freshness	S0580-Y90R	255, 152, 51	Orange
Mint	<i>Mentha spicata</i> e <i>Mentha piperita</i>	Aromatic	Dynamic	Cool action, refreshing sharpness	S1050-B50G	0, 204, 153	Bright Green
Rosemary	<i>Rosmarinus officinalis</i>	Aromatic	Dynamic	Mental clarity, herbal crispness	S2060-G10Y	102, 153, 51	Silver Green
Bergamot	<i>Citrus aurantium</i> L. <i>Bergamia</i>	Citrus	Dynamic	Bright zest, lively balance	S0560-G70Y	204, 255, 102	Yellow-Green
Cherry Tree	<i>Prunus cerasus</i>	Fruity	Fragile	Ephemeral bloom, fleeting beauty	S1030-R20B	255, 182, 193	Pastel Pink
Helichrysum	<i>Helichrysum italicum</i> , <i>Angustifolium</i>	Aromatic	Fragile	Precious fragility, golden warmth	S1030-Y20R	235, 208, 123	Light Gold
Jasmine	<i>Jasminum officinalis</i> , <i>Jasminum grandiflorum</i>	Floral	Fragile	Seductive delicacy, fragile intensity	S0505-R90B	245, 245, 255	White Blue Hue
Lavender	<i>Lavandula officinalis</i> , <i>Lavandula angustifolia</i> , <i>Lavandula hybrida</i>	Aromatic	Fragile	Vulnerable calm, tender serenity	S2030-R60B	181, 126, 220	Lavender Lilac
Frangipani	<i>Plumeria</i>	Floral	Fragile	Tropical fragility, sensual sweetness	S0350-Y40R	255, 204, 153	Soft Apricot
Amyris	<i>Amyris balsamifera</i>	Woody	Hard	Dry rigidity, austere presence	S4010-Y90R	153, 102, 51	Wood Grey-Brown
Eucalyptus	<i>Eucalyptus</i> Sp.	Aromatic	Hard	Cutting freshness, metallic edge	S3020-B50G	102, 153, 153	Blue-Green
Thyme	<i>Thymus vulgaris</i>	Aromatic	Hard	Sharp herbality, strict intensity	S6030-G10Y	51, 102, 0	Dark Green
Robinia	<i>Robinia pseudoacacia</i>	Floral	Hard	Rugged wildness, structured bloom	S6050-G30Y	51, 102, 51	Brownish Green
White Fir	<i>Abies alba</i> , <i>Abies balsamea</i>	Woody	Hard	Resinous firmness, alpine strength	S5020-G10Y	0, 102, 51	Pine Green
Almond Tree	<i>Prunus amygdalus</i> var. <i>Amara</i>	Fruity	Heavy	Dense sweetness, rustic weight	S3020-Y20R	123, 82, 41	Warm Brown
Liquidambar	<i>Liquidambar orientalis</i> , <i>Liquidambar styraciflua</i> , <i>Liquidambar formicosa</i>	Oriental Amber	Heavy	Resinous chaos, deep warmth	S5040-Y90R	153, 51, 51	Red-Brown
Opopanax	<i>Commiphora erythraea</i> var. <i>Clabrescens</i>	Oriental Amber	Heavy	Resinous weight, mystical depth	S6020-Y90R	102, 76, 51	Dark Amber
Vanilla	<i>Vanilla planifolia</i>	Oriental Amber	Heavy	Sweet density, enveloping comfort	S1010-Y	255, 240, 200	Cream Beige
Benzoin	<i>Styrax tonkinensis</i> , <i>Styrax benjoin</i>	Oriental Amber	Heavy	Balsamic heaviness, soothing warmth	S3040-Y20R	141, 86, 51	Golden Brown
Cedar	<i>Citrus medica</i> L.	Citrus	Light	Crisp brightness, zesty clarity	S2050-G80Y	204, 255, 153	Yellow-Green
Ambrette	<i>Hibiscus abelmoschus</i> <i>Moschatulus</i>	Musky	Light	Radiant musk, airy warmth	S1510-Y90R	255, 229, 204	Warm Nude
Angelica	<i>Angelica archangelica</i>	Aromatic	Light	Subtle spirituality, herbal lightness	S1030-G10Y	204, 255, 204	Soft Green
Gardenia	<i>Gardenia jasminoides</i> , <i>Gardenia grandiflora</i>	Floral	Light	Pure luminosity, creamy clarity	S0502-G50Y	255, 255, 245	Yellow White
Neroli	<i>Citrus aurantium</i> var. <i>Amara</i>	Floreal	Light	Solar freshness, refined purity	S0505-G60Y	240, 255, 240	Pale Greenish White
Artemisia	<i>Artemisia vulgaris</i> , <i>Artemisia alba</i>	Aromatic	Messy	Bitter wildness, tangled herbality	S5020-G50Y	102, 153, 102	Grey Green
Tonka Bean	<i>Comouaroua odorata</i> , <i>Dipteryx odorata</i>	Oriental Amber	Messy	Excessive sweetness, gourmand chaos	S3010-Y30R	153, 102, 51	Cream Brown
Myrtle	<i>Myrtus communis</i>	Aromatic	Messy	Dense green chaos, herbal disorder	S5030-G10Y	51, 102, 51	Dark Herbal Green
Star Anise	<i>Illicium verum</i>	Aromatic	Messy	Exotic intensity, playful disorder	S3050-R30B	102, 0, 102	Deep Purple
Ylang-Ylang	<i>Cananga odoratum</i>	Floral	Messy	Exuberant sensuality, lush disorder	S1070-Y10R	234, 173, 0	Golden Yellow
Osmanthus	<i>Osmanthus fragrans</i> , <i>Olea fragrans</i> , <i>Osmanthus heterophyllus</i>	Floral	Soft	Honeyed softness, velvety sweetness	S0540-Y30R	255, 204, 153	Apricot Orange
Fig	<i>Ficus carica</i>	Fruity	Soft	Creamy sweetness, gentle indulgence	S3030-R40B	153, 102, 153	Green Purple
Peach Tree	<i>Prunus persica</i>	Floral	Soft	Creamy floral tenderness, gentle elegant	S0505-Y80R	255, 248, 240	Cream White
Pomegranate	<i>Punica granatum</i>	Fruity	Soft	Velvety tenderness, juicy softness	S1040-Y90R	255, 182, 120	Soft Peach
Cistus Labdanum	<i>Cistus ladaniferus</i> L., <i>Cistus creticus</i>	Oriental Amber	Solid	Dramatic resin, symbolic firmness	S2070-R	204, 0, 51	Orange Pink
Cypriol	<i>Cyperus scariousus</i> , <i>Cyperus scariousus</i>	Woody	Solid	Robust earthiness, dense strength	S4050-Y90R	136, 0, 0	Dark Red
Frankincense	<i>Boswellia</i> Sp.	Woody	Solid	Sacred solidity, ritual power	S7020-Y30R	102, 51, 0	Dark Earth Brown
Guaiacwood	<i>Bulnesia sarmienti</i> , <i>Guaiacum officinalis</i>	Woody	Solid	Dense woody stability, smoky root	S5040-Y20R	153, 102, 51	Golden Amber
Rose	<i>Rosa damascena</i> , <i>Rosa centifolia</i>	Floral	Solid	Symbolic strength, timeless presence	S7502-Y	51, 51, 51	Charcoal Grey
Cypress	<i>Cupressus sempervirens</i>	Woody	Static	Vertical austerity, meditative stillness	S1580-R	153, 0, 51	Crimson Red
Cedarwood	<i>Cedrus atlantica</i> , <i>Juniperus virginiana</i> , <i>Juniperus mexicana</i>	Woody	Static	Timeless stability, classic grounding	S7020-G30Y	0, 76, 38	Deep Green
Myrrh	<i>Commiphora myrrha</i>	Oriental Amber	Static	Ritual immobility, sacred heaviness	S5020-Y30R	153, 102, 51	Dark Beige
Oakwood	<i>Quercus robur</i> , <i>Quercus prinus</i>	Woody	Static	Tradition, stable rootedness	S4040-Y30R	153, 51, 0	Deep Amber
Olive Tree	<i>Olea europaea</i>	Fruity	Static	Ancestral wisdom, grounded heritage	S6020-Y30R	102, 51, 0	Earth Brown
Oud	<i>Aquilaria</i>	Woody	Strong	Mystical depth, intense mystery	S6010-G70Y	102, 102, 51	Olive Green
Patchouli	<i>Pogostemon cablin</i>	Woody	Strong	Earthy power, sensual richness	S8502-Y	38, 28, 20	Black Brown
Rosewood	<i>Aniba roseodora</i>	Woody	Strong	Noble strength, refined depth	S7010-Y90R	102, 51, 0	Dark Brown
Sandalwood	<i>Santalum album</i> , <i>Santalum spicatum</i>	Woody	Strong	Spiritual solidity, creamy depth	S5030-Y30R	153, 102, 51	Burgundy
Vetiver	<i>Vetiveria zizanioides</i>	Woody	Strong	Rooted grounding, earthy intensity	S6010-G10Y	51, 102, 51	Forest Green
Bitter Orange	<i>Citrus aurantium</i> var. <i>Amara</i>	Citrus	Tidy	Vibrant clarity, structured freshness	S0560-Y30R	255, 183, 76	Golden Orange
Sweet Orange	<i>Citrus aurantium</i> var. <i>Dulcis</i> <i>Citrus shesha</i>	Citrus	Tidy	Vibrant clarity, playful balance	S0570-Y30R	255, 204, 102	Bright Orange
Medlar	<i>Mespilus germanica</i>	Fruity	Tidy	Grounded rusticity, subtle sweetness	S3040-Y20R	206, 157, 108	Rustic Beige
Linden	<i>Tilia</i> Sp.	Floral	Tidy	Gentle order, calm elegance	S0510-G90Y	204, 255, 204	Soft Pale Green
Santolina	<i>Santolina chamaecyparissus</i>	Aromatic	Tidy	Herbal neatness, organized green	S2020-G70Y	204, 255, 153	Pale Yellow-Green

Figure A1. Consulting Table—OAC. Source: Authors (2025).

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