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11 *What are the cost drivers of infrastructure projects? Definition, classification, and*

12 *conceptualisation*

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## 22 **Abstract**

23 Reducing cost is a critical objective for project teams. However, unlike the research on topics such as  
24 cost overruns, cost reduction literature is limited. Previous studies have primarily examined cost  
25 estimation/reduction models or high-level cost reduction strategies. Therefore, it is necessary to identify specific  
26 actions that project teams can take to reduce cost. By focusing on the “cost drivers” of infrastructure projects,  
27 researchers have a practically relevant lens through which cost reduction can be promoted and studied. Thus, this  
28 integrative literature review establishes a foundation for infrastructure project cost drivers knowledge, addressing  
29 three research questions revolving around deriving a definition, classification scheme, and conceptual framework  
30 of cost drivers. This paper first produces a definition of cost drivers by critically analysing cost drivers  
31 concepts/perspectives and existing definitions. Second, cost drivers were drawn from relevant articles and  
32 classified to produce a taxonomy of 14 key cost drivers. Third, a conceptual framework (two-by-two matrix) of  
33 cost driver types was developed to acknowledge the influence project teams can have. Finally, a research agenda  
34 proposes further investigation in cost drivers/reduction research regarding each cost driver, apt research methods,  
35 and necessary project contexts. This paper’s theoretical contribution is a deepening of infrastructure project cost  
36 drivers knowledge using a definition, taxonomy, and conceptual framework. The practical contribution is a

- 37 deepened awareness of the key opportunities for – and threats to – cost reduction for project teams, as well as a
- 38 knowledge of those cost drivers that they actually have an influence over, i.e., to reduce their project's cost.

## 39 **1 Introduction and background**

40 Cost reduction is important for infrastructure project stakeholders. Privately funded  
41 infrastructure projects (e.g., railways, energy generation, etc.) must be delivered cost-effectively as for  
42 investors to get a return on investment and to create value for shareholders. For publicly funded  
43 infrastructure projects, a return on investment is not always possible (e.g., bridges or roads without  
44 tolls), and thus public bodies must be able to reduce costs “*to ensure that taxpayers and consumers get*  
45 *more for less*” (HM Treasury 2014 p. 3), i.e., value for money for the public. In the UK, for instance,  
46 the infrastructure cost initiative aimed to reduce the delivery cost of the UK’s infrastructure project  
47 portfolio with a focus on pre-execution improvements (HM Treasury 2014; HM Treasury and  
48 Infrastructure UK 2010a; b). These reports highlighted several cost reduction strategies including  
49 effective governance, improved infrastructure pipeline visibility and certainty, increased front-end  
50 definition, and whole life planning, which were effectively implemented. However, for projects with  
51 greater complexity, uncertainty, and novelty, implementing these measures is extremely challenging  
52 (Loch et al. 2006).

53 Nuclear decommissioning projects are an example of these extremely complex projects for  
54 which existing cost reduction measures are inadequate. Particularly in the UK, cost reduction in these  
55 projects is a major ongoing issue; £135.8 billion (approx. US\$169 billion) of public money is estimated  
56 to be spent to decommission the 17 historic nuclear “legacy” sites over the next 116 years, with the vast  
57 majority of this activity taking place at the Sellafield site (NDA 2020, 2021). A great deal of the  
58 complexity and uncertainty – and consequently the cost and schedule – of these projects comes from  
59 lack of planning for decommissioning when these sites were originally constructed in the mid-20<sup>th</sup>  
60 century (GOV.UK 2019), not least the requirement to deal with vast quantities of radioactive material  
61 (OECD/NEA 2016). The cost forecast has risen considerably since the Nuclear Decommissioning  
62 Authority (NDA) was established in 2005 to tackle the programme, the reasons for this being more  
63 realistic estimates and increased scope definition. However, although cost certainty is improving, cost  
64 reduction to deliver these projects remains difficult. This emphasises the need for project teams to  
65 identify innovative cost reduction processes/practices.

66 Popular topics in the realm of cost reduction in project/construction management literature tend  
67 to be primarily focused on reducing cost overruns or cost estimation inaccuracy, through analysing  
68 either the human-based determinants (e.g., Flyvbjerg et al. 2002; Ika et al. 2020; Love et al. 2012;  
69 Reichelt and Lyneis 1999; Torp and Klakegg 2016) or external considerations that lead to or correlate  
70 with overruns/inaccuracies, such as location (e.g., Migliaccio et al. 2013; Zhang et al. 2014). In contrast,  
71 studies with a primary focus on cost reduction are limited. The majority of these studies focus on linking  
72 organisational level processes or cost estimation tools with reduced cost. For instance, Building  
73 Information Modelling (BIM) is often cited as being positively correlated with cost reduction and  
74 control in projects (Bryde et al. 2013; Sepasgozar et al. 2022), as is prefabricated construction (e.g., Liu  
75 et al. 2022; Mostafa et al. 2020) and blockchain technology (Qian and Papadonikolaki 2021). As  
76 Olawale and Sun (2015 p. 624) acknowledge, most studies in the realm of cost and/or schedule  
77 reduction are on the quantitative models side, aiming to better their ease of use in practice. This is  
78 supported by Bilge and Yaman's (2022) recent review, which emphasised schedule and cost  
79 optimisation (i.e., models) as one of the biggest construction management research trends of the past  
80 20 years. Indeed, these digital tool approaches to cost reduction have proven to be of considerable  
81 benefit in industry and are paramount in this sustainability conscious age (Forbes 2023). Therefore, the  
82 above deductively driven studies are used to highlight this.

83 Conversely, inductive studies have been conducted to identify the cost reduction actions of  
84 project teams, though they are less common. Bayraktar et al.'s (2011) multiple-case study revealed 23  
85 factors that facilitate cost and schedule reduction, as gathered from literature, questionnaires, and  
86 interviews with project team members from five projects delivered underbudget and early. Olawale and  
87 Sun (2010) identified the top factors that impede the ability to reduce cost and subsequently produced  
88 90 processes/practices employed by project teams to offset these, with Gharaibeh (2014) furthering this  
89 in a megaproject context by producing problems, solutions, and lessons learned in cost reduction from  
90 two megaprojects. These studies agree that front-end definition and good relationships and  
91 communication between parties are amongst the most effective cost reduction processes.

92 Extant cost reduction research is thus ontologically driven; it primarily answers the questions  
93 of what high-level strategies correlate with reduced costs. In contrast, identification of the project-level

94 processes that reduce cost are far less common, having only had notable contributions from the  
95 abovementioned articles. Moreover, the questions of how project teams actively “do” cost reduction is  
96 lacking, i.e., the practices (Blomquist et al. 2010; Hällgren and Söderholm 2012). Therefore, cost  
97 reduction research has, regardless of being inductive or deductive, been focused mainly on the flow of  
98 organisational level process rather than on project-level processes and more particularly the practices  
99 where cost reduction activities actually occur.

100 To develop cost reduction research, a more ubiquitous emphasis on the main cost reduction  
101 opportunities/threats is required; these can be suitably understood by examining the “cost drivers”.  
102 Using cost drivers as a lens through which cost reduction processes/practices can be studied can  
103 ultimately better the knowledge and implementation of those employed by project team members.  
104 Despite these benefits, the absence of sensemaking literature has ensued a lack of understanding and  
105 clarity of this subject. Early development of cost drivers research in the mid-to-late-2000s focused on  
106 improving cost estimation in building construction projects (Lowe et al. 2006; Stoy et al. 2008; Stoy  
107 and Schalcher 2007). Through the mid-2010s, perspectives ventured into other sectors, such as  
108 tunnelling (Membah and Asa 2015) and highways (Collier et al. 2016). More recently, the literature  
109 diversified, looking at normative studies on improving cost estimation (Elmousalami 2020) as well as  
110 offshore wind farm decommissioning projects (Adedipe and Shafiee 2021). Cost drivers have also been  
111 explored in grey literature published for practitioners (e.g., Efron and Read 2012; OECD/NEA 2003).

112 Remarkably, however, literature lacks a shared definition of cost drivers. Moreover, the cost  
113 drivers of projects are scattered across the literature since those outputted by these studies are project-  
114 specific; a classification of infrastructure project cost drivers (i.e., a “macro-level” project context) is  
115 missing. A further consequence of these omissions is that conceptual development of the topic is also  
116 absent. Therefore, adopting the integrative literature review method, the aim of this research is to  
117 critically review and synthesise existing knowledge to derive a definition, classification, and  
118 conceptualisation of infrastructure project cost drivers. Three research questions have been constructed  
119 based on “confusion spotting” and “neglect spotting” (Sandberg and Alvesson 2011):

120 RQ1: *What is an adequate definition for an “infrastructure project cost driver”?*

121 RQ2: *What are the key cost drivers of infrastructure projects?*

122 RQ3: *What are the different types of cost driver?*

123 The infrastructure project thus serves as the context for this research, and is defined as the  
124 construction, upgrade, or decommissioning of large-scale social and economic infrastructure (excluding  
125 telecommunications and IT systems due to the adequacy of associated research/knowledge (Gil and  
126 Beckman 2009)). This paper uses the infrastructure project as an umbrella term to include complex  
127 projects/programmes (i.e., system projects or array projects (Shenhar and Dvir 1996)), megaprojects  
128 (Flyvbjerg 2014), and global projects (Scott et al. 2011).

129 This paper is structured as follows. First the authors present their integrative review  
130 methodology. This is followed by three “findings” sections that correspond to the three research  
131 questions to define, classify, and conceptualise cost drivers. This is succeeded by a research agenda and  
132 then conclusions. There is no dedicated discussion section; instead, for the purposes of readability, the  
133 findings are interpreted within each of the three findings sections.

## 135 **2 Methodology**

136 The integrative literature review method is conceptual and inductive in nature, defined as a  
137 method that reviews, critiques, and synthesises literature on mature or emerging topics to resolve  
138 inconsistencies and provide new perspectives or frameworks (Torraco 2005, 2016). The two “options”  
139 of topic specified here, i.e., mature or emerging, are extended by Post et al. (2020), presenting seven  
140 “theory-generating avenues” based on what the review aims to do. Given that cost drivers research is  
141 both underdeveloped and lacking in clarity, this research opts for the “clarifying constructs” approach,  
142 which “[l]ocates potential ambiguity around a construct and provides construct clarification in a way  
143 that extends theory” (Post et al. 2020 p. 355). Integrative reviews contrast with systematic and narrative  
144 reviews, both of which are suited to topics that are rich in the literature and therefore tend to be more  
145 deductive / less conceptual (Baumeister and Leary 1997; Snyder 2019; Wong et al. 2013). The authors  
146 have used Torraco (2005, 2016) and Post et al. (2020) as the primary sources of guidance for conducting  
147 this review, though others have been used to supplement the methodology process (Callahan 2010,  
148 2014; Elsbach and Knippenberg 2020; Rocco and Plakhotnik 2009; Snyder 2019; Whittemore and

149 Knafel 2005). Fig. 1 summarises this paper’s research framework, which is comprehensively outlined in  
150 this section.

151

## 152 **2.1 Literature collection**

153 The literature collection stage consisted of keyword searches and screening of literature. For  
154 the keyword searches (conducted in November 2021 but continually checked until submission using  
155 weekly search alerts for all search strings highlighted in this section) and the subsequent screening, this  
156 was performed in two separate stages: (1) cost driver “explicit” phrases and (2) cost driver “synonym”  
157 phrases.

158 First, the cost driver explicit keyword search utilised Scopus, Web of Science (WoS), Google  
159 Scholar, ASCE Library, and Google. These literature databases were used to explore almost all related  
160 literature and thus adequately deepen the understanding of the field (Callahan 2010 p. 301). The Scopus  
161 search string, returning 1,032 articles, was: *TITLE-ABS-KEY ( "cost driv\*" OR "driv\* cost\*" OR*  
162 *"driver\* of cost\*" OR "driver\* for cost\*" AND ( \*project\* OR infrastructure OR construction OR*  
163 *decommission\* ) ).* WoS’s *TS* function was then used in case any key cost driver explicit articles were  
164 not on the Scopus database, which returned 2,236 articles using the same search string as on Scopus  
165 (although irrelevant medicine-based subject areas were excluded from the string). Google Scholar and  
166 the ASCE Library were used but only to ensure major academic work was not omitted. Google was  
167 used to identify grey literature, entailing backwards searching. The authors also conducted searches on  
168 relevant institutional websites’ databases (i.e., PMI, APM, IPA, OECD, World Bank, GOV.UK, CIOB,  
169 RICS, RIBA, CIMA, DOE, ACA, and AIQS) and reviewed accessible guidance documents; the nature  
170 of an emerging topic calls for including any material that could be of use (Whittemore and Knafel 2005),  
171 in this case being practitioner material. To initially filter out different subject areas (e.g., chemistry,  
172 nursing, or software), experiment-based papers, and irrelevant topics (most commonly activity-based  
173 costing (ABC), referring to repetitive business activities rather than projects), abstracts of articles  
174 returned from Scopus and WoS were read. For grey literature found through Google and the websites



175 mentioned, the search function was used to identify mentions of cost drivers and thus to determine their  
176 relevancy.

177 To screen the remaining journal articles, conference papers, and grey literature, the authors  
178 followed two clear inclusion criteria that the articles must have met at least one of: (1) a definition for  
179 cost drivers (which could have been project-specific); (2) a set of outputted cost drivers (which must  
180 have been transferable, i.e., applicable across infrastructure projects). In screening for definitions, seven  
181 relevant definitions for cost drivers were identified. In screening for sets of outputted cost drivers, many  
182 articles provided cost drivers that were specific to a particular type of project (e.g., “number of lanes”,  
183 which is only applicable to a highway project (see Tong et al. 2021)), so these cost drivers were not  
184 included in the review because they were not transferable. The search for transferable cost drivers ended  
185 with a total of 20 articles, one of which also provided one of the seven identified definitions. Thus, the  
186 screening process totalled 26 cost driver explicit articles.

187 The second stage was the cost driver synonym keyword search; Appendix A outlines the list of  
188 synonyms, refined after initially formulating and trialling a range of possible phrases. The purpose of  
189 the synonym search was to supplement the cost driver explicit data by enriching/filling the taxonomy  
190 with cost drivers rather than conduct an exhaustive analysis. This search only used Scopus as this  
191 literature database provided sufficient relevant cost drivers data. Also, the search only included journal  
192 articles to ensure the returned synonym sources were reliable. After excluding various irrelevant phrases  
193 and subjects after undergoing continual refinement, the synonym search string (again employing  
194 *TITLE-ABS-KEY*) returned 5,228 articles. The authors only reviewed the articles with 10 or more  
195 citations, as by this point the data (i.e., outputted cost drivers) was saturated; just under 1,600 of these  
196 articles met this criterion. The authors acknowledge that this means many potentially valuable articles  
197 with under 10 citations were omitted, but (a) the data was saturated even after the first 500 articles and  
198 (b) it can be generally assumed that articles with 10 or more citations hold more value to academics  
199 than those with under 10 citations. However, as to not omit any current/recent developments, the journal  
200 articles returned by this string from 2021 onwards were also reviewed (regardless of number of  
201 citations); just under 950 articles met this criterion. To initially filter these articles, the authors read

202 titles to determine relevance to this paper’s topic then scanned abstracts where the title’s relevancy was  
203 not clear.

204 To screen the remaining synonym articles, the sole inclusion criterion was that the articles must  
205 have a set of outputted cost drivers; this screening followed the same process as for cost driver explicit  
206 articles. Subsequently, 49 cost driver synonym articles met this criterion and were included in the  
207 review. Thus, as per Table 1, 75 relevant documents were identified in total to answer the three research  
208 questions. The authors combined RQ2 and RQ3 in this table since the taxonomy of cost drivers is used  
209 to construct the conceptual framework; though they address two different gaps in knowledge, the same  
210 articles apply to answering both RQ2 and RQ3.

211

## 212 **2.2 Critical analysis and synthesis**

213 After literature collection are the critical analysis and synthesis stages (Fig. 1). Critical analysis  
214 entails “*carefully examining the main ideas and relationships of an issue and providing a critique of*  
215 *existing literature*” (Torraco 2005 p. 361). Synthesis describes the technique used to present/integrate  
216 the critiqued literature (Post et al. 2020; Torraco 2016). This section describes how literature was  
217 critically analysed and synthesised throughout the following sections of the paper.

218 In the “defining” section, the authors first critically analysed existing literature to present a  
219 critique of what cost drivers are and are not in the context of infrastructure projects, organised into two  
220 “propositions”. Then the authors critiqued existing cost driver definitions and extracted their key  
221 themes. By incorporating the propositions and acknowledging the key themes of existing definitions,  
222 the authors concluded this section by deriving a novel definition, thereby addressing RQ1.

223 In the “classifying” section, the authors addressed RQ2 by identifying the cost drivers outputted  
224 by the relevant explicit and synonym articles and synthesising these into a two-level taxonomy. The  
225 taxonomy classes the cost drivers into “level 1 cost drivers” and “level 2 cost drivers”. The construction  
226 of the taxonomy began with identifying the level 2 cost drivers; these are the cost drivers that are  
227 specifically stated in the literature, so the titles of each of these (or at least similar phrases) can be found  
228 in each of the corresponding sources. The level 1 cost drivers describe the key cost drivers of

229 infrastructure projects; the names of the level 1 cost drivers were deduced by the authors to succinctly  
230 describe the sets of linked level 2 cost drivers. This process was iterative in that the groups and titles  
231 were continually refined throughout the construction of the taxonomy. The two columns after these  
232 highlight the sources (explicit and synonym) that provided these level 2 cost drivers. In the subsection  
233 following the taxonomy, the authors interpret the inconsistencies and differences between the explicit  
234 and synonym sources regarding their outputted cost drivers.

235 In the “conceptualising” section, the second synthesis method used is a conceptual framework,  
236 presented as a two-by-two matrix classification of cost driver types (addressing RQ3). The dimensions  
237 and quadrants were derived through a critical analysis of the cost drivers in the taxonomy. They were  
238 inspired by asking by asking the question: “can anything be done about the cost driver (i.e., to reduce  
239 its associated cost)?” Placing this question in the context of the project team, i.e., the group “*of owner,*  
240 *individual contractors, and contractor personnel that develop and manage projects*” (Merrow 2011 p.  
241 342), two characteristics emerged: they have the ability to (1) control and/or (2) define (i.e., in planning)  
242 certain cost drivers, which led to the conception of the four mutually exclusive quadrants. To ensure  
243 the matrix was internally valid, the authors iteratively amended the dimensions and types by inputting  
244 each cost driver.

245 The final synthesis method forms the penultimate section: a research agenda. This is typical  
246 when presenting a classification or conceptual framework (Post et al. 2020 p. 367), but the topic requires  
247 attention regardless. The authors determined these research avenues by taking stock of the gaps in  
248 existing cost drivers/reduction research and then incorporating and interpreting this paper’s findings.

249

## 250 **3 Towards defining cost drivers**

### 251 **3.1 Making sense of cost drivers: What are(n’t) they?**

252 By way of introducing the topic of cost drivers, the authors distinguish what cost drivers are  
253 and are not in the broad context of infrastructure projects. These distinctions are organised into the  
254 following two propositions.

255            *Proposition 1: Cost drivers can have a direct or indirect impact on a project's cost. There is a*  
256 dichotomy in how researchers view cost drivers (excluding synonym articles): those who observe direct  
257 cost impacts (e.g., ACE 2010; Wang and Horner 2007) and those who observe the cost impact of  
258 infrastructure project characteristics (e.g., OECD/NEA 2003; Stoy and Schalcher 2007). The former  
259 group consider the high-cost areas of the bill of quantities (BoQ) to provide cost drivers, whereas the  
260 latter describe features – physical or otherwise – of the project that cause the project to be costly. Hence,  
261 cost drivers can be respectively classed as *direct* and *indirect* (Efron and Read 2012; ETI 2018), though  
262 this should not be confused with direct and indirect *cost* (see Venkataraman and Pinto 2008). Indirect  
263 cost drivers have an indirect relationship with cost incursions, in that they cause intervening variables  
264 (which can be another indirect cost driver or a different direct/indirect impact on cost) and direct cost  
265 drivers to incur cost, creating a “causal mechanism” of cost drivers; these relationships are illustrated  
266 in Fig. 2.

267            *Proposition 2: Cost drivers are not the same as cost overrun drivers, but cost overrun drivers*  
268 *that have a substantial impact on actual cost are cost drivers.* The authors differentiate cost drivers  
269 from cost overrun drivers. Flyvbjerg et al. (2018) note that the drivers of cost overrun come under *root*  
270 *causes* and *causes*. The former entails human bias or psychological or political impacts which leads to  
271 inaccurate cost and time estimation (Flyvbjerg 2006). These are not cost drivers because they  
272 significantly affect budget accuracy rather than actual cost. In contrast, the latter describes factors such  
273 as scope changes (Love et al. 2016) and client competence (Akinci and Fischer 1998), which can be  
274 considered cost drivers since they have a strong influence on total actual cost.

275

## 276 **3.2 Defining infrastructure project cost drivers**

277            This section deduces a novel definition of cost drivers for infrastructure projects based on  
278 critiquing existing definitions in literature, as shown in Table 2.

279            Remarkably, there are only two articles in infrastructure project literature that define cost  
280 drivers (Ekung et al. 2021; Wang and Horner 2007). Ekung et al.'s (2021) definition is more transferable  
281 in research due to its general terminology, whereas Wang and Horner's (2007) is more pragmatic,

282 proposing the “mean value theorem” which uses the BoQ to determine cost drivers. Definitions are  
283 mainly given by practitioner institutions (Australian Government 2018; DOE 2018; ETI 2018; GAO  
284 2020; RICS 2015). Australian Government (2018) and DOE (2018) provide similar definitions, both  
285 focusing on major factors in the cost estimate, though DOE's (2018) extends this with reference to  
286 “sensitivity” (i.e., sensitivity analysis) to stress how a slight change in a cost driver’s magnitude can  
287 cause significant cost impacts. However, sensitivity analysis is less appropriate for determining indirect  
288 cost drivers as their cost is difficult to quantify. Therefore, this part of DOE's (2018) definition is not  
289 generalisable. The ETI's (2018) list-style definition has more general phrasing and some practical  
290 insights but is more towards a list of cost driver parameters than a definition. GAO (2020) makes  
291 reference to cost drivers affecting the cost estimate but provides more detail on what a cost driver is  
292 rather than only what it does. Lastly, RICS (2015) provides a definition that is succinct but vague; a  
293 “thing” that “causes” cost is not particularly specific and is thus unhelpful for this research.

294           Considering the points from these two sections, several key themes of infrastructure project  
295 cost drivers are worth emphasising. First, there must be a differentiation between direct and indirect  
296 cost drivers because this dichotomy reflects their relationship with actual cost, which is important for  
297 both researchers and practitioners; this is highlighted in Proposition 1, but is currently lacking in  
298 existing definitions. Second, Proposition 2 highlights how cost drivers can also refer to cost overrun  
299 drivers (e.g., rework), contradicting the notion put forward by some practitioner definitions that it  
300 relates solely to the estimate. Third, cost drivers have a significant influence on a project’s cost, as  
301 agreed by existing definitions. Fourth, the definitions suggest that cost drivers have multiple “forms”  
302 (e.g., characteristic, estimate element / cost model input, etc.), with the additional distinction of it  
303 increasing or decreasing cost. To this end, the following definition proposed by the authors addresses  
304 RQ1 by succinctly integrating these key concepts:

305           *Cost drivers of an infrastructure project are the considerations that do or can directly or*  
306           *indirectly have a substantial positive or negative influence on the project’s total actual cost.*

307

## 308 **4 Towards classifying cost drivers**

### 309 **4.1 Taxonomy of infrastructure project cost drivers**

310 To answer RQ2, the taxonomy of infrastructure project cost drivers (Table 3) highlights the 14  
311 level 1 cost drivers, presented in order of most common in literature: Project team cohesiveness;  
312 Contract and procurement; Rework and additional work; Materials; Labour; Uncertainty and  
313 complexity; Socio-political stakeholders; Schedule; Regulations; Economy; Size of infrastructure  
314 and/or its components; Equipment and plant; Corruption and conflict; Health & safety.

315 Although these cost drivers are applicable across infrastructure projects, they must be  
316 prioritised on a case-by-case basis. Exemplifying *materials*, this is a more fundamental cost driver on  
317 construction projects rather than decommissioning projects. However, some nuclear decommissioning  
318 projects, for instance, entail the construction of waste storage facilities, so materials can be a cost driver  
319 in decommissioning (LaGuardia and Murphy 2012) even if the relative impact is greater on construction  
320 projects. Similarly, *uncertainty and complexity* is likely to have a higher relative cost impact on  
321 megaprojects compared to smaller projects, but is included since all infrastructure projects have a  
322 varying range of uncertainty and/or complexity (Loch et al. 2006; Remington and Pollack 2007).

323

### 324 **4.2 Interpreting the divide between explicit and synonym sources**

325 As seen in the taxonomy, cost driver explicit sources mainly recognised *materials* (specifically  
326 total direct cost), *labour*, *schedule* (specifically the total duration), *regulations*, and *size of*  
327 *infrastructure and/or its components* as the fundamental level 1 cost drivers. In contrast, cost driver  
328 synonym sources have considerable focus on *project team cohesiveness*, *contract and procurement*,  
329 and *rework and additional work*, also acknowledging *materials* (specifically inflation and shortages),  
330 *uncertainty and complexity*, *schedule* (specifically delays), and *economy* (specifically inflation).  
331 *Equipment and plant*, *corruption and conflict*, and *health & safety* had negligible comparisons.

332 These findings can be interpreted to justify the different perspectives. Cost driver explicit  
333 sources tend to focus on the planned/measurable totals of the project that strongly influence the overall  
334 project cost, which could be considered the “traditional” view. Cost driver synonym sources, however,

335 tend to focus on the unplanned/hard-to-measure hindrances of the project that can cause a substantial  
336 deviation from the forecasted variables; this is due to synonym phrases commonly being derivatives of  
337 cost overrun drivers. Regardless, all of these totals and hindrances are cost drivers because they  
338 significantly influence actual cost, consistent with Propositions 1 and 2. Therefore, because the cost  
339 drivers body of knowledge has not been adequately defined or conceptualised by others, the high-cost  
340 hindrances identified in cost driver synonym sources could be considered cost drivers alongside the  
341 measurable totals. This is a forward-looking view of cost drivers since it widens the set of cost drivers  
342 to be considered.

343 Further interpretation of the divide reveals that the focus on planned/measurable totals from  
344 cost driver explicit sources is a result of the common use of regression or sensitivity analysis. These  
345 methods neglect any hard-to-measure aspects like many of the hindrances (e.g., competence) due to  
346 their quantitative nature and focus on cost estimation accuracy. This makes for an incomplete set of  
347 outputted cost drivers that will continually arise without the aid of inductive methods (as evident in  
348 Lowe et al. 2006; Stoy et al. 2008; Xiong and Xia 2014). In contrast, researchers that did not use (only)  
349 mathematical models outputted a more comprehensive, broad set of cost drivers, meaning the traditional  
350 view has hindered the ability for cost driver explicit research to be progressed. This paper's taxonomy  
351 should therefore be utilised by cost drivers researchers straying from these traditions.

352

### 353 **4.3 Relationships between cost drivers**

354 Fig. 3 contextualises the relationships between the cost drivers in the taxonomy. This develops  
355 the causal mechanism of direct and indirect cost drivers by exemplifying three routes that the cost  
356 drivers in the taxonomy can take to incur/affect costs. Along the top path, cost is incurred due to an  
357 indirect cost driver impacting an intervening variable. Along the middle path, cost is incurred stemming  
358 from an indirect cost driver, which results in an intervening variable that impacts a direct cost driver.  
359 Along the bottom path, cost is incurred due to an indirect cost driver impacting a direct cost driver.

360

## 361 **5 Towards conceptualising cost drivers**

362 To address RQ3, this section presents a conceptual framework: a control/definition matrix of  
363 cost driver types (Fig. 4).

364 For the control dimension, if the cost driver's actual cost impact is under the control of the  
365 project team, it is classed as "controllable", otherwise it is "uncontrollable". In other words, for the  
366 former, the project team itself has the ability to reduce (or increase) the cost / cost impact associated  
367 with the cost driver. This idea of cost drivers control is distinguished explicitly by some (ACE 2010;  
368 ETI 2018; Shane et al. 2009), and is in part supported by others that have classified cost drivers under  
369 internal and/or external factors (Derakhshanalavijeh and Teixeira 2017; Enshassi et al. 2009; Membah  
370 and Asa 2015).

371 For the definition dimension, if a cost driver's occurrence or impact is able to be defined by the  
372 project team, i.e., in planning/front-end stages, it is "defined", otherwise it is "undefined". Discussion  
373 of defined/undefined cost drivers in planning is not explicit in the literature, though there is a rich body  
374 of knowledge highlighting that poor planning by the project team is a key contributor to errors (e.g.,  
375 Love and Matthews 2022) and, thus, rework and additional work (e.g., Love et al. 2017).

376 For added clarity, the authors have defined the four different types of cost driver as follows,  
377 also highlighting how the ability to reduce the cost associated with each type lessens:

- 378 1. Flexible (FL) cost drivers are able to have their actual cost impact controlled by the project  
379 team and they are defined in planning. The project team has a direct influence in these, so their  
380 actual cost reduction is the most accessible of the four types. For *uncertainty and complexity*,  
381 however, the actual cost impact is *indirectly* reducible; the authors refer to "known unknowns",  
382 where risk management is able to mitigate the specific effects of this cost driver (Ramasesh and  
383 Browning 2014), thus making it flexible.
- 384 2. Error-induced (E) cost drivers stem from lack of definition by the project team. Better front-  
385 end definition could reduce their occurrence or severity.
- 386 3. Fixed (FI) cost drivers are defined by the project team but the project team cannot reduce their  
387 cost impact; it is "fixed in place".



388 4. Unforeseeable (U) cost drivers are not controllable by the project team and, omitting  
389 contingencies, are not defined in planning. Their cost is therefore the most challenging for the  
390 project team to address. Some of these cost drivers are still on the “known unknowns” spectrum  
391 as the project team are aware that they (will) impact actual cost and so conventional risk  
392 management can apply (Ramasesh and Browning 2014 p. 191). For others, it is impossible to  
393 control or even be aware of them impacting actual cost, akin to that of “unknown unknowns”  
394 (Loch et al. 2006; Ramasesh and Browning 2014). Although unknown unknowns take greater  
395 effect on projects with a higher degree of novelty (again emphasising a case-by-case assessment  
396 of cost drivers), project teams can respond to unknown unknowns by establishing a culture of  
397 continual and flexible adjustment / adaptability in planning (Loch et al. 2006; Orr and Levitt  
398 2011) and testing multiple solutions simultaneously to identify the appropriate response (Loch  
399 et al. 2006).

400

401 The matrix’s dimensions and types were conceived based on the cost drivers from the  
402 taxonomy. This research would therefore be incomplete if each cost driver in the taxonomy was not  
403 assigned a type, so Table 4 is presented. Some FL, E, and FI cost drivers in the table have also been  
404 assigned a U. For the FL/U and E/U cost drivers, this accounts for the fact that projects are guaranteed  
405 to entail circumstances that cannot be defined and are out of the project team’s control (Kim et al. 2020;  
406 Love and Matthews 2022), which can be due to, e.g., supply chain issues, existing conditions, weather,  
407 or stakeholder influence. For the FI/U cost driver, *exchange rates*, it refers to the defined (at the time  
408 of planning) but fluctuating nature of exchange rates.

409

## 410 **6 Research agenda**

### 411 **6.1 Reduce the actual cost of controllable cost drivers in planning**

412 The cost reduction of each controllable cost driver (i.e., flexible or error-induced) can take place  
413 in either the planning stages or execution stage of projects. Cost reduction research has more value if  
414 contextualising the former since all of the controllable cost drivers’ actual cost is more significantly

415 reduced with good front-end definition rather than good execution (Merrow 2011). This could be termed  
416 “reducing actual cost in planning” going forward; “reducing the cost estimate” can be misleading in the  
417 topic of cost reduction due to its association with reducing estimate inaccuracy rather than outright  
418 reduction of the estimate.

419         Still, there are several valuable avenues of research with an execution stage focus. More  
420 development is required here in regard to *project team cohesiveness*, *labour*, and *health & safety* –  
421 *rework and additional work* is already a well-developed field of research for both execution and  
422 planning stage contexts (e.g., Love 2002; Love et al. 2017, 2021). Existing research has refrained from  
423 answering how the cost associated with these cost drivers can be reduced. A research question relating  
424 to *project team cohesiveness* and *labour* could consider how, in the cases where poor  
425 competence/collaboration of project team members or competence/productivity of the labour workforce  
426 may be unavoidable in the execution stage, how can costs be controlled? For *health & safety*, it is  
427 surprising that research on mental wellbeing is an area that is considerably lacking in project  
428 management to this day (Li et al. 2022; Morris 2022), let alone its relationship with cost reduction.  
429 Researchers must particularly strive to identify what is (not) done by project team members and/or  
430 organisations to ensure cost associated with mental health/wellbeing is controlled, acknowledging that  
431 health & safety assurance is arguably the most important duty for infrastructure project teams.  
432 Noteworthy, this research stream applies to the planning stage as well as execution.

433         There are eight cost drivers that can have their associated actual cost reduced in planning and  
434 require further research: *project team cohesiveness*, *contract and procurement*, *materials*, *labour*,  
435 *uncertainty and complexity*, *socio-political stakeholders*, *schedule*, and *equipment and plant*. Research  
436 streams related to these cost drivers are now presented.

437         There are similarities between *project team cohesiveness* and *labour*; selecting competent,  
438 productive, and collaborative personnel is a significantly important part of planning and cost reduction  
439 since, as Merrow (2011) emphasises, people do projects. The question for researchers is: how is the  
440 optimal balance of personnel cost and achieving project objectives determined when selecting project  
441 team members and/or labour? Researchers asking this can take inspiration from the work on cost-  
442 schedule trade-offs (Bayraktar et al. 2011), i.e., by focusing on “cost-competence” trade-offs.

443            *Contract and procurement* researchers generally agree that incentive mechanisms and  
444 partnering/alliances have a positive correlation with (cost) performance as compared to non-relational  
445 contracts (e.g., Meng and Gallagher 2012; Suprpto et al. 2016) when done correctly (Gil 2009).  
446 However, as Morris (2022) posits, more clarity is required on how procurement strategies are formed  
447 in the ever-evolving project setting. Cost certainty between owner and contractor in contract and  
448 procurement strategies is relatively understood, but how are contract or procurement strategies selected  
449 in terms of ensuring costs are as low/controllable as can be for a particular project?

450            *Materials and equipment and plant* are similar cost drivers in that they are strongly influenced  
451 by supply chain management. The substantial complexity associated with coordinating the supply chain  
452 can be alleviated with systems integrators / integrated teams, known to benefit cost (Davies et al. 2009;  
453 Davies and Mackenzie 2014), but it remains an under-researched area (Denicol et al. 2020; Morris  
454 2022). Researchers could examine tacit knowledge gained by project team members in their cost-  
455 efficient selection of materials or equipment and plant. This places a necessary focus on the people that  
456 manage projects and can advance knowledge management and project-as-practice research (Cicmil et  
457 al. 2006; van der Hoorn and Whitty 2019; Morris 2022).

458            *Uncertainty and complexity*, directly linked with risk and its management, is a cost driver that  
459 continues to be highly researched in project management. However, with risk management continuing  
460 to receive inadequate investment in the front-end (Morris 2022) and ambiguity surrounding uncertainty  
461 and complexity (Padalkar and Gopinath 2016), researchers should consider why this is the case and  
462 focus on what project teams do in planning to sufficiently define projects whilst controlling/optimising  
463 the associated costs.

464            The importance of *socio-political stakeholders* as a cost driver cannot be underestimated in  
465 planning. Social and political groups have the power to terminate projects (Invernizzi et al. 2017b;  
466 Juarez Cornelio et al. 2021), not least cause delays (Locatelli et al. 2017a), therefore assessing the  
467 influence of and gaining support from these parties is paramount. This cost driver has not been fully  
468 explored; researchers have tended towards examining engagement processes with socio-political  
469 stakeholders that positively correlate with cost, with much to be learnt on the micro level, e.g.,  
470 engagement practices with stakeholders in planning (Burger et al. 2019) to reduce cost.

471 *Schedule* is a cost driver influenced by duration and delays. Reducing/optimising the project  
472 duration using models such as the critical path method falls under a mature area of project management  
473 knowledge (Turner et al. 2013), requiring less attention in the present day as compared to the softer,  
474 people-dependent areas. This is the case for delays, which are in many cases traced back to planning  
475 stage errors of the project team (Larsen et al. 2016; Love and Matthews 2022). Delays have already  
476 been studied to mitigate their occurrence and impact (Grant et al. 2006; Han et al. 2009), but their  
477 prevailing influence on cost in complex projects again necessitates a deeper knowledge of risk  
478 management (Morris 2022; Sanchez-Cazorla et al. 2016).

479 As a caveat to accompany all of these research avenues, researchers have a duty to identify cost  
480 reduction solutions that are socially and environmentally responsible, i.e., they do not fall into the “dark  
481 side” of project management such as modern slavery (Alzoubi et al. 2023) and corruption (Locatelli et  
482 al. 2017b).

483

## 484 **6.2 Adopt more exploratory and inductive methods in cost drivers research**

485 The authors strongly encourage the use of more inductive approaches to identify and investigate  
486 a wider range of cost drivers. As has been highlighted, regression and sensitivity analysis are commonly  
487 associated with the planned/measurable totals mindset of cost drivers (e.g., Ofori-Boadu 2015) rather  
488 than incorporating the unplanned/hard-to-measure hindrances that have a strong influence on actual  
489 cost (e.g., Yang et al. 2011). Therefore, the authors recommend inductively establishing a stronger  
490 knowledge base of cost drivers, as agreed by some users of regression models highlighted in this paper  
491 (Stoy et al. 2008; Stoy and Schalcher 2007). The richness of results from studies using interviews with  
492 project team members (Efron and Read 2012; Zhao et al. 2017) and qualitative data extracted from  
493 project documents (Adedipe and Shafiee 2021; Kwok et al. 2010) confirm this recommendation. These  
494 do not have to be standalone methods, however; the authors equally encourage the use of multiple  
495 methods to output a richer set of cost drivers for a given case project (Elmousalami 2020).

496 The authors also found that the rigour of existing methods of synthesis used in cost driver  
497 explicit sources is lacking. Unlike this paper’s taxonomy and conceptual framework, researchers have

498 tended towards basic methods of presenting findings that lack novelty and a detailed consideration of  
499 how their findings can be used, which makes for unstimulating discussion and thus limited development  
500 of the area. Future research should give more attention to stimulating data synthesis methods not only  
501 to extend academic knowledge but to consider what project team members can actually use from cost  
502 drivers research, narrowing the divide between academia and practice.

503 Together with the proposed research avenues from the previous subsection, researchers should  
504 take inspiration from single or multiple case studies that take a deep look into the project setting, its  
505 actors, interactions within the project team, and the range of planning and management considerations  
506 that were or were not adequately addressed (e.g., Davies et al. 2016; Davies and Mackenzie 2014) to  
507 study actual cost reduction. This could be studied with the aim of benchmarking – i.e., the identification  
508 and implementation of exemplar practices of others to self-improve (Anand and Kodali 2008) – to  
509 compare and contrast practice across multiple projects (Invernizzi et al. 2017a, 2018). Moreover, taking  
510 a project-as-practice approach can provide insightful findings about what project team members  
511 actually do to reduce cost, particularly if researchers perform observation of meetings and/or day-to-  
512 day activities (Çıdık and Bowler 2022; Hällgren and Söderholm 2010; O’Leary and Williams 2013).

513

### 514 **6.3 Expand the research context of cost drivers**

515 The authors encourage researchers to diversify the setting in which cost drivers are studied.  
516 There have been valuable contributions across a variety of project contexts, but the literature lacks a  
517 focus on two key complex project settings in which an understanding of cost drivers/reduction is  
518 essential:

- 519 1. *Megaprojects*. Just one journal publication by Kwok et al. (2010) that briefly looked into  
520 megaproject cost drivers was identified; given that their study is now over 10 years old and is  
521 specific to one case, cost drivers (explicitly termed) in megaprojects is an almost untouched  
522 topic in academic literature. Megaproject costs have been commonly studied in relation to how  
523 complexity (Brady and Davies 2014; Davies and Mackenzie 2014; Kardes et al. 2013) and  
524 governance (Gil and Fu 2021; Locatelli et al. 2014; Turner 2022) influence cost. However,

525 seldom addressed is what project teams actively do to reduce the huge costs of megaprojects as  
526 opposed to using the aforementioned subjects to explain poor cost management.

527 2. *Decommissioning projects.* The authors found that published literature on decommissioning  
528 project cost drivers is lacking, compared to cost overruns which has seen recent developments  
529 in a nuclear context (Invernizzi et al. 2019, 2020b; a). Some have derived decommissioning-  
530 specific cost drivers (Kaiser 2017; Raimi et al. 2021), but this paper has only included Adedipe  
531 and Shafiee (2021) since their outputted set of cost drivers included two that were generalisable.  
532 Therefore, the authors urge researchers to develop the decommissioning cost drivers database,  
533 not only for the purpose of contributing to research but for the sake of tackling these essential  
534 and extremely complex “back-end” projects. A case in point is the biggest project (i.e., most  
535 expensive, long, and complex) in the UK and possibly Europe: the Sellafield nuclear  
536 decommissioning megaproject (Locatelli 2021).

537

## 538 **7 Conclusions**

539 In an infrastructure project context, the cost drivers body of knowledge is significantly  
540 underdeveloped; this has limited the developments in cost reduction research. Using a rigorous  
541 integrative review methodology, the authors critically reviewed and synthesised existing cost drivers  
542 literature to fill the main preliminary gaps and resolve inconsistencies in this field, with the specific aim  
543 to define, classify, and conceptualise the cost drivers of infrastructure projects. First, the authors  
544 deduced an accurate, complete definition of cost drivers that is applicable across infrastructure projects.  
545 Second, the authors presented a taxonomy of the 14 key cost drivers of infrastructure projects, which  
546 integrates those scattered across literature into one classification system that is applicable across  
547 projects. Third, the authors proposed a two-by-two matrix of cost driver types that distinguishes the  
548 ability to control and define (i.e., plan) cost drivers. Lastly, the authors’ research agenda proposes  
549 prioritising the study of controllable cost drivers, utilising exploratory and inductive methods, and  
550 considering complex project contexts. In summary, this paper’s theoretical contribution is a deepening  
551 of infrastructure project cost drivers knowledge using a definition, taxonomy, and conceptual

552 framework. This work is for use by researchers wishing to further the study of cost drivers and cost-  
553 reducing processes and practices used by project teams.

554         The practical contribution of this paper is twofold. It is first a comprehensive summary of the  
555 key opportunities for – and threats to – cost reduction for project team members actually “doing” cost  
556 reduction. Second, it is a deepened awareness of the cost drivers whose cost project team members can  
557 actually reduce, i.e., controllable cost drivers. Going forward, both public bodies and private  
558 organisations aiming to reduce the cost of infrastructure projects should put more emphasis on  
559 benchmarking project teams members’ effective cost reduction practices associated with the  
560 controllable cost drivers. This is particularly important in high-cost, complex, and uncertain project  
561 environments such as UK nuclear decommissioning projects (GOV.UK 2019). Despite this paper’s  
562 value to project teams, the primary audience is not cost estimators as they may find greater benefit in  
563 utilising the most up-to-date cost estimation models that have already been developed/tested as well as  
564 studied extensively in cost reduction literature (Olawale and Sun 2015).

565         As a general recommendation for researchers, the authors encourage a more explicit use of the  
566 term cost drivers to generate a broader and deeper understanding in infrastructure project management  
567 research, having identified only 14 journal publications providing transferable cost drivers. The authors  
568 also encourage developing cost drivers separate from a budget related focus. Budget adherence topics  
569 have dominated infrastructure project literature, and consequently almost all cost driver studies focus  
570 on how they can reduce estimate inaccuracy rather than reduce actual cost. The body of knowledge  
571 already provides strategies to reduce estimate inaccuracy (Abanda et al. 2017; Flyvbjerg 2006; Torp  
572 and Klakegg 2016), whereas reducing actual cost requires a more in-depth understanding of project  
573 team practice.

574         There are three main limitations to this paper that can be addressed if this paper’s findings are  
575 applied in empirical settings. First, the taxonomy can be applied in a case study of a specific project,  
576 with the opportunity to supplement and develop the taxonomy with empirical primary data and thus  
577 customise it for said project (see, e.g., Padala et al. 2020). Similarly, the matrix can be used in an  
578 empirical setting to understand its application in specific infrastructure project cases, with the ability to

579 “plot” the project-specific cost drivers. Lastly, cost drivers from a case project could be inputted into  
580 the causal mechanism to map the relationships between the project’s direct and indirect cost drivers.

581

## 582 **Appendix A – Cost driver synonyms for the Scopus search**

583 Cost overrun\*; Cost and time overrun\*; Cost performance; Cost and time performance; Cost\*  
584 reduc\*; Reduc\* cost\*; Reduc\* actual cost\*; Cost\* increas\*; Increase\* cost\*; High cost\*; Large cost\*;  
585 Cost categor\*; Cost group\*; Affect\* cost; Cost effect; Impact\* cost; Cost impact; Influen\* cost; Cost  
586 influenc\*; Cost component\*; Component of cost\*; Cost factor\*; Cost uncertainty factor\*; Factor\* of  
587 cost; Cost element\*; Element\* cost; Cost significant; Cost item\*; Item\* cost; Key cost\*; Major cost\*;  
588 Cost determinant\*; Determinant of cost\*.

589

## 590 **Data availability statement**

591 All data, models, and code generated or used during the study appear in the submitted article.

592

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601

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## 1058 **Figures (captions)**

1059 **Fig. 1.** This paper’s integrative review research framework

1060 **Fig. 2.** The causal mechanism of direct and indirect cost drivers

1061 **Fig. 3.** Three examples of the causal mechanism of direct and indirect cost drivers

1062 **Fig. 4.** Control/definition conceptual framework of cost driver types

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## 1064 **Tables**

1065 **Table 1.** Number and types of cost driver explicit and synonym documents in this review

Document type	Explicit		Synonyms	
	RQ1	RQ2, RQ3	All	RQ2, RQ3
Journal article	2	12	0	49
Conference paper	0	1	0	–
Grey literature	4	6	1	–
Total	6	19	1	49

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1067 **Table 2.** Academic and practitioner definitions for cost drivers

Source	Type/stage	Cost drivers definition	Theme(s)
Ekung et al. (2021 p. 134)	Sustainable buildings	“Cost drivers refer to constraints affecting the cost performance of SB [sustainable buildings] projects.”	Constraints; affect; cost performance.
Wang and Horner (2007 p. 1270)	Road maintenance	“[T]he cost drivers of a set of data are those significant items whose values exceed the average of the set of data...”	Set of data; significant items; exceed average.
Australian Government (2018 p. 128)	(Non-specific)	“A major input to an estimate at a summary level.”	Major input; estimate; summary level.
DOE (2018 p. 75)	(Non-specific)	“A “cost driver” is a major estimate element whose sensitivity significantly impacts TPC [total project cost].”	Major estimate element; sensitivity; significant impact.

ETI (2018 p. 7)	Nuclear plant construction	<i>“The team settled on a definition for cost drivers as: Increasing or decreasing the cost of the project; Representing one of the processes critical to plant completion or “realisation;” Having factual and/or measurable indicators; Associated with at least one of the principal actors in plant completion or “realisation;” and Collectively explaining most of the cost variation among plants.”</i>	Increase or decrease cost; critical; indicators; principal actor; cost variation.
GAO (2020 p. 430)	(Non-specific)	<i>“A system, [programme] characteristic, or cost model input which affects the system or [programme] cost estimate.”</i>	System / programme characteristic / input; affect; cost estimate.
RICS (2015 p. 19)	(Non-specific)	<i>“[T]hings or events that cause costs.”</i>	Things/events; cause costs.

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1069 **Table 3.** Taxonomy of infrastructure project cost drivers

Level 1 cost drivers	Level 2 cost drivers	Cost driver explicit	Cost driver synonym
Project team cohesiveness	Client/owner competence	Efron and Read (2012); ETI (2018); Ingersoll et al. (2020); ACA (2014)	Chen et al. (2016); Koushki et al. (2005); Johnson and Babu (2020); Ramabodu and Verster (2013); Manley and Chen (2016); Mahmud et al. (2021); Akinci and Fischer (1998); Dissanayaka and Kumaraswamy (1999); Shane et al. (2009)
	Contractor competence		Koushki et al. (2005); Aje et al. (2009); Rahman et al. (2013); Annamalaisami and Kuppuswamy (2021); Derakhshanlavijeh and Teixeira (2017)
	Project manager competence and leadership		Ammeter and Dukerich (2002); Sinesilassie et al. (2018); Sunindijo (2015); Shane et al. (2009)
	Project team communication		Yang et al. (2011); Ling and Tran (2012); Sinesilassie et al. (2018)
	Subcontractor competence		Olawale and Sun (2010); Akinci and Fischer (1998)
	Consultant competence		Larsen et al. (2016); Derakhshanlavijeh and Teixeira (2017)
Contract and procurement	Procurement method	Efron and Read (2012); LaGuardia and Murphy (2012); ACA (2014)	Chen et al. (2016); Raisbeck et al. (2010); Johnson and Babu (2020); De Marco and Narbaev (2021); Chasey et al. (2012); Chritamara et al. (2001); Shane et al. (2009)
	Contract/scope disputes, management, and definition		Cheng (2014); Mansfield et al. (1994); Okpala and Aniekwu (1988); Mitropoulos and Howell (2001); Oladapo (2007);

Level 1 cost drivers	Level 2 cost drivers	Cost driver explicit	Cost driver synonym
			Sinesilassie et al. (2018); Venkateswaran and Murugasan (2017); Ramabodu and Verster (2013); Shane et al. (2009)
	Contract/payment method		Chen et al. (2016); Mansfield et al. (1994); Okpala and Aniekwu (1988); Meng and Gallagher (2012); Akinci and Fischer (1998); Dissanayaka and Kumaraswamy (1999)
Rework and additional work	Scope changes stemming from planning errors		Love and Li (2000); Mansfield et al. (1994); Koushki et al. (2005); Olawale and Sun (2010); Hsieh et al. (2004); Love et al. (2012); Yap et al. (2017); Oladapo (2007); Johnson and Babu (2020); Ramabodu and Verster (2013); Annamalaisami and Kuppuswamy (2021); Enshassi and Ayyash (2014); Josephson et al. (2002); Derakhshanlavijeh and Teixeira (2017); Shane et al. (2009)
	Scope changes stemming from client requirements		Love and Li (2000); Oladapo (2007); Ramabodu and Verster (2013); Mahmud et al. (2021); Shane et al. (2009)
	Execution errors		Love and Li (2000); Josephson et al. (2002)
Materials	Materials (direct cost)	Efron and Read (2012); ETI (2018); ACE (2010); CIDB (2017); Ingersoll et al. (2020); LaGuardia and Murphy (2012); ACA (2014)	Goh and Yang (2014)
	Material cost inflation/fluctuation		Kaming et al. (1997); Enshassi et al. (2009); Rahman et al. (2013); Annamalaisami and Kuppuswamy (2021)
	Material shortages		Mansfield et al. (1994); Okpala and Aniekwu (1988); Rahman et al. (2013)
	Supply chain logistics	Adedipe and Shafiee (2021)	Koushki et al. (2005)
Labour	Labour (direct cost)	Efron and Read (2012); ETI (2018); ACE (2010); OECD/NEA (2003); Ingersoll et al. (2020); LaGuardia and Murphy (2012); ACA (2014)	
	Competency (and shortage of skill)	ETI (2018); Ingersoll et al. (2020)	Karimi et al. (2018); Derakhshanlavijeh and Teixeira (2017)

Level 1 cost drivers	Level 2 cost drivers	Cost driver explicit	Cost driver synonym
Uncertainty and complexity	Productivity	ETI (2018); CIDB (2017); Ingersoll et al. (2020)	Mahamid (2018)
	Training costs	ETI (2018); Ingersoll et al. (2020)	
	Uncertainties / unforeseen events	Efron and Read (2012); OECD/NEA (2003); Membah and Asa (2015); ACA (2014)	Cheng (2014); Olawale and Sun (2010); Akinci and Fischer (1998); Oladapo (2007); Shane et al. (2009)
	General project complexities	Membah and Asa (2015)	Kaming et al. (1997); Olawale and Sun (2010); Mirza and Ehsan (2017); Zhao et al. (2021); Dissanayaka and Kumaraswamy (1999); Shane et al. (2009)
Socio-political stakeholders	Social (stakeholder) requirements/influence	CIDB (2017); OECD/NEA (2003); Zhao et al. (2017)	Venkateswaran and Murugasan (2017); Mahmud et al. (2021); Shane et al. (2009)
	Political requirements/issues	OECD/NEA (2003)	Enshassi and Ayyash (2014); Mahmud et al. (2021); Akinci and Fischer (1998)
Schedule	Duration	Lowe et al. (2006); Stoy et al. (2008); Stoy and Schalcher (2007); Xiong and Xia (2014); Adedipe and Shafiee (2021)	Flyvbjerg et al. (2004); Olawale and Sun (2010)
	Delays		Mansfield et al. (1994); Enshassi et al. (2009); Annamalaisami and Kuppaswamy (2021); Mahmud et al. (2021)
Regulations	Government/public support	Efron and Read (2012); ACA (2014)	
	Regulatory compliance	ACE (2010); OECD/NEA (2003); Efron and Read (2012); Adedipe and Shafiee (2021); Zhao et al. (2017); ACA (2014)	
	Country-specific regulatory factors	ETI (2018); Ingersoll et al. (2020)	
Economy	Legal compliance	ACE (2010)	Venkateswaran and Murugasan (2017)
	Inflation/fluctuation		Mansfield et al. (1994); Enshassi et al. (2009); Akinci and Fischer (1998); Derakhshanlavijeh and Teixeira (2017); Shane et al. (2009)
	Continental economy	Ofori-Boadu (2015)	Akinci and Fischer (1998)
	Region	Stoy et al. (2008)	
Size of infrastructure	Exchange rates	Heptonstall et al. (2012)	
	Site/floor area	Stoy et al. (2008); Lowe et al. (2006);	

Level 1 cost drivers	Level 2 cost drivers	Cost driver explicit	Cost driver synonym
and/or its components		Ofori-Boadu (2015); Xiong and Xia (2014)	
	Number of units on site	OECD/NEA (2003)	
Equipment and plant	Equipment/plant (direct cost)	Efron and Read (2012); ETI (2018); Ingersoll et al. (2020); ACA (2014)	Goh and Yang (2014)
	Lack of availability and downtime equipment costs		Vorster and De La Garza (1990)
Corruption and conflict	Corruption	Collier et al. (2016)	Locatelli et al. (2017)
	Conflict (country-level)	Collier et al. (2016)	
Health & safety	Accident-related costs		Pellicer et al. (2014); Goh and Yang (2014)
	Accident prevention		Pellicer et al. (2014)

1070

1071 **Table 4.** Taxonomy of (level 2) cost driver types

Level 1 cost drivers	Level 2 cost drivers	Cost driver type
Project team cohesiveness	Client/owner competence	FL
	Contractor competence	FL
	Project manager competence and leadership	FL
	Project team communication	FL
	Subcontractor competence	FL
	Consultant competence	FL
Contract and procurement	Contract/scope disputes, management, and definition	FL
	Procurement method	FL
	Contract/payment method	FL
Rework and additional work	Scope changes stemming from planning errors	E
	Scope changes stemming from client requirements	E
	Execution errors	E
Materials	Materials (direct cost)	FL
	Material cost inflation/fluctuation	U
	Material shortages	U
	Supply chain logistics	FL/U
Labour	Labour (direct cost)	FL
	Competency (and shortage of skill)	FL
	Productivity	FL
	Training costs	FL
Uncertainty and complexity	Uncertainties / unforeseen events	FL/U
	General project complexities	FL/U
Socio-political stakeholders	Social (stakeholder) requirements/influence	FL/U
	Political requirements/issues	FL/U
	Government/public support	FL/U
Schedule	Duration	FL
	Delays	E/U
Regulations	Regulatory compliance	FI
	Country-specific regulatory factors	FI
	Legal compliance	FI
Economy	Inflation/fluctuation	U

Level 1 cost drivers	Level 2 cost drivers	Cost driver type
	Continental economy	U
	Region	FI
	Exchange rates	FI/U
Size of infrastructure and/or its components	Site/floor area (e.g., GFA, GIFA, GEFA)	FI
	Number of units on site	FI
Equipment and plant	Equipment/plant (direct cost)	FL
	Lack of availability and downtime equipment costs	FL/U
Corruption and conflict	Corruption	U
	Conflict (country-level)	U
Health & safety	Accident-related costs	E/U
	Accident prevention	FL

1072