

A bottom-up study on the relationship between transportation expenditure and socio-demographic variables: evidence from the Italian case study

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Abstract

A precise understanding of the relationships between the household characteristics and the transportation expenditures is of paramount importance to support bottom-up policies, aiming at defining decarbonisation pathways keeping into account the household budget constraints. Despite the considerable amount of research activities carried out during the last decades, an agreement regarding the factors influencing the transportation expenditures is far from being reached. This paper contributes to the present-day discussion, focusing on the Italian case study, by analyzing the relationships between the private, public and total transportation expenditure and the socio-demographic and geographical dimensions. The impact that the household characteristics have on the transportation expenditures have been explored by coupling (a) the ordinary least squares method, to determine the relationship between the variables, (b) the variance inflation factor, to check for multicollinearity issues, (c) the least absolute shrinkage and selection operator, to select variable. Subsequently, a segmentation of the Italian families is proposed, by using a segmentation-tree approach and the outcomes of the previous analysis. It is found that the geographic area (in terms of the macro-scale as well as the micro-scale geographic locations) as well as income-related variables are likely to be factors influencing the transportation expenditures. These

25 observations may serve as bottom-layer for the forthcoming studies regarding decarbonisation of the
26 transportation sector, considering also the household budget constraints.

27 **Keywords.** Transportation expenditure; Residential sector; Socio-demographics; Lasso regression;
28 Multicollinearity; Household segmentation

29 **1 Introduction**

30 The “*sustainable mobility paradigm*”, defined by Banister (Banister, 2008), is a priority in the current
31 research agenda owing to the large share of the primary energy consumption as well as the emissions
32 related to the transportation sector (Anciaes and Jones, 2020; Ben-Salha et al., 2018; Sajid et al., 2019). For
33 example, in 2016 the transportation sector accounted approximately 28% of the total final consumption on
34 a global perspective. In recent years, an increasing number of research activities has been conducted to
35 support the pathways towards the “*decarbonisation of country-scale energy systems*”¹, as mentioned by
36 Sovacool et al. (Sovacool et al., 2018), Tapio et al. (Tapio et al., 2007) and reviewed by Miller et al. (Miller et
37 al., 2016). In addition, Zawieska and Pieriegudb (Zawieska and Pieriegud, 2018) and Ventura et al. (Ventura
38 et al., 2017) mentioned that achieving in the international aims (European Commission, 2011) relies on a
39 profound transformation of the transportation sector. This transformation should be guided by following
40 two perspective: (i) actions on the technology-side and (ii) actions on the policy-side. The former relies on
41 pursuing the electrification pathway, on deploying storage technologies (at different scales) and on
42 improving vehicle efficiencies in general; the latter relies on pursuing and adopting top-bottom policies,
43 whose correct implementation relies on the precise understanding of the bottom implications, i.e., the
44 relationships between the household characteristics and the transportation dimension (Besagni et al.,
45 2019). Indeed, when planning top-bottom policy schemes and when designing decarbonisation pathways,
46 the household-scale constrains should be accounted. For example, it should be considered that the
47 “*decarbonisation pathways*” can be sustained as long as they are able to satisfy the constrains related to
48 the household budget (Dias et al., 2019). For this reason, studying the factors influencing the household
49 energy-related expenditures is of fundamental importance.

50 In the case of transportation, studying the relationships between the household characteristics and the
51 transportation expenditure belongs to the field of the so-called “*human dimension*” of the energy-intensity

¹ It is worth noting that, despite “*decarbonisation*” is used, the wording “*defossilisation*” is more correct. Indeed, hydrocarbons will be used on the long-terms (i.e., biomass, power-to-gas/fuels, power-to-methane, ...). These synthetic fuels do not contribute to the CO₂ concentration in the ecosphere, since in closed loops.

52 in transportation and its subsequent “*energy metabolism*” (Lowe et al., 2018; Stephenson et al., 2015). This
53 concept was also addressed by Tian et al. (Tian et al., 2016), who pointed out that the energy consumption
54 at the “*household-scale*” determines the carbon emission at the “*country-scale*”. In this perspective, Longhi
55 (Longhi, 2015) and Besagni and Borgarello (Besagni and Borgarello, 2018) mentioned that the precise
56 understanding of the factors influencing the energy expenditure serves as basis for policymakers when
57 planning investments aiming at reducing the energy consumption at the “*household-scale*”. It is worth
58 mentioning that analysing the travel expenditure has some other advantages, as it will open up new studies
59 regarding “*decarbonisation pathways*” under household budget constraints. On the practical point of view,
60 the prediction of the travel expenditures might be employed in forthcoming activities regarding the
61 decarbonisation of the transportation sector keeping into account the household socio-economic
62 constraints. This paper contributes to the present-day discussion by investigating the transportation sector
63 and the existing relationships between the “*transport expenditure*” (private, public and total) and the
64 “*socio-demographic dimension*” (i.e., household composition, income of the household, qualification of the
65 occupants...) and the “*geographic dimension*” (i.e., the macro-scale and the micro-scale geographic
66 location; see also the recent paper of Ke and McMullen (Ke and McMullen, 2017)). This analysis is
67 interesting also when considering the demographic shift experienced by European countries, thus causing
68 changes in behaviour and attitudes (Torgler et al., 2008). As the population is progressively ageing, this may
69 reflect in the energy metabolism at the different levels: Liddle (Liddle, 2014) and Brand et al. (Brand et al.,
70 2013) mentioned that the ageing of population is likely to increase the residential energy consumption and
71 reduce the transport-related energy use. This topic was further investigated by Bardazzi and Pazienza
72 (Bardazzi and Pazienza, 2018), who studied how the changes in the “*socio-demographic dimension*” and in
73 the “*economic drivers*” would affect the private transport-related fuel demand in Italy. They concluded
74 that, on one hand, fuel consumption is likely to decrease with age and, on the other hand, behaviour and
75 attitude variables are important determinants which should be taken into account when modelling the
76 whole transportation sector (i.e., encompassing all ages and social stratifications). Similar outcomes were
77 also derived by Soltani et al. (Soltani et al., 2018), considering the Iranian case study by Orru et al. (Orru et

78 al., 2019), considering the northern/eastern Europe case study. Okada (Okada, 2012) contributed to this
79 discussion by proposing an inverted *U-shaped* relationship between the share of elderly people and carbon
80 dioxide emissions from transportation. In this perspective, the interested reader may also refer to the study
81 of O'Neill et al. (O'Neill et al., 2012) regarding the relationship between carbon dioxide emissions and
82 population changes over the time.

83 The above literature survey supports the importance of a precise modelling of the transportation sector,
84 encompassing the household-scale. In the following, a brief literature survey regarding the different works
85 on the factors influencing transportation attitude is proposed to better fit the proposed contribution within
86 the existing body of knowledge. Arbués et al. (Arbués et al., 2016) considered the Spain case study and
87 applied a multilevel multinomial logit model to investigate the relationship between the travel mode and
88 the socio-demographic, economic variables, land-use features and trip attributes. They found that the
89 socio-demographic variable, transportation type and the geographical variables have a significant influence
90 of the above-mentioned relationship. Soltani et al. (Soltani et al., 2018) considered the Iranian case study
91 and, by applying different regression approaches, found that socio-demographic (viz., employment status,
92 household size, car ownership, ...) and geographical variables are significant factors influencing to explain
93 the car use. Orru et al. (Orru et al., 2019) considered the northern/eastern Europe case study (viz., Sweden
94 and Estonia) and explored the relationships between socio-demographic variables (also considering the
95 behaviour variable and the income characteristics) and transportation patterns. Besides the differences
96 observed in the two countries (suggesting a higher geographical dimension of the transportation
97 consumption patterns), they found that socio-demographic variables (i.e., social positions, household
98 variables, income-related variables ...) have significant relationship with respect to travel intensity (car
99 travel frequencies). Etmnani-Ghasrodashti et al. (Etmnani-Ghasrodashti et al., 2018) considered the
100 Iranian case study and, in particular, they studied the (sub-)socio-demographical stratification determined
101 by university students. By applying a multinomial logit method, they explored the perceptions of the
102 respondent class with respect to the public/private transportation, travel attitudes and lifestyle. Finally,
103 Abenoza et al. (Abenoza et al., 2017) applied a cluster analysis to a Sweden case study to offer a

104 segmentation of the population based on socio-demographic variables, travel characteristics as well as
105 accessibility.

106 This paper contributes to the existing discussion, focusing on the Italian case study, by analysing the
107 relationships between the transportation expenditure (private/public/total) and the household variables.
108 This study is intended to clarify the factors influencing transportation intensity and, in a broader
109 perspective, to provide information regarding the share of household budget devoted to transportation.
110 The second outcome is particularly interesting for future researchers aiming at simulating the large scale
111 diffusion of electric vehicles, which should take into account the household budget constrain. When
112 considering the Italian case study, it is worth mentioning that it is peculiar owing to three concepts
113 (Bardazzi and Pazienza, 2018): (i) Italy experiences a high motorcycle car ownership rate compared with
114 other countries; (ii) Italy is experiencing a fast aging of population and (iii) Italy is characterized by a
115 constant increase in life expectancy. In particular, in this paper, the impact that the household
116 characteristics (both the socio-demographic and the geographical dimensions) have on the transportation
117 expenditures have been explored, based on the microdata taken from the Italian Household Budget Survey
118 published by the Italian Statistical Office. The analysis is performed by coupling the ordinary least squares
119 method, to determine the relationship between the variables, the variance inflation factor, to check for
120 multicollinearity issues, and the least absolute shrinkage and selection operator, to select significant
121 predictors. Subsequently, a segmentation of the Italian families is proposed, by using a CART approach. In
122 summary, this study is intended as a first step toward a complete and comprehensive definition of the
123 factors influencing the transportation expenditure: the proposed outcome may be coupled, in the future,
124 with behavioural determinants (Acheampong and Cugurullo, 2019), by considering additional datasets
125 obtained by the Italian Statistical Office.

126 This contribution is organized as follows. Section 2 discusses the dataset and the statistical methods;
127 Section 3 describes the results of the statistical procedure and, finally, Section 4 contains our conclusions.

128 **2 Research design and methods**

129 Within this section, the employed dataset (Section 2.1), the dependant variables (Section 2.2), the
130 predictors (Section 2.3) and the statistical methods (Section 2.4) are presented and discussed.

131 **2.1 The dataset**

132 The dataset considered in this research is the “*Household Budget Survey: microdata for research purposes*”
133 (reference year: 2015, (ISTAT, 2017)), which is representative of the whole Italian population and was
134 obtained by Italian National Institute of Statistics. The micro-data (more than 1,264 variables concerning
135 monthly expenditures along with data regarding socio-demographic, dwelling and appliances) were
136 collected in 502 different municipalities from 15,015 households.

137 **2.2 The dependent variables**

138 As this study aims at relating the transportation expenditure (private, public and total) to the household
139 variables, three dependant variables are considered. The first dependent variable is the “*private transport*
140 *expenditure*” (θ_1), which has been obtained by summing different expenditures, to describe the different
141 patterns of the “*private transportation*”: (a) gasoline expenditure, (b) diesel expenditure, (c) “*other fuel*”
142 expenditure, (d) timetable parking expenditure, (e) motorway tolls, (f) tire expenditure, (g) vehicle spare
143 part expenditure, (h) car accessory expenditure, (i) lubricant expenditure, (j) maintenance/repair service
144 expenditure, (k) car/motor expenditure. The second dependent variable is the “*public transport*
145 *expenditure*” (θ_2), which has been obtained by summing the following contributions: (a) integrated
146 transport (train/bus/coach/metro/tram) tickets/subscriptions, (b) school busses expenditure, (c) other
147 integrated transport ticket or subscriptions. Finally, the third dependent variable is the “*total transport*
148 *expenditure*” (θ_3), which has been obtained by summing θ_1 and θ_2 . Households having private/public/total
149 transport expenditure equal to zero were excluded from the analysis: Figure 1 provide a descriptive
150 overview of the employed variables after this procedure.

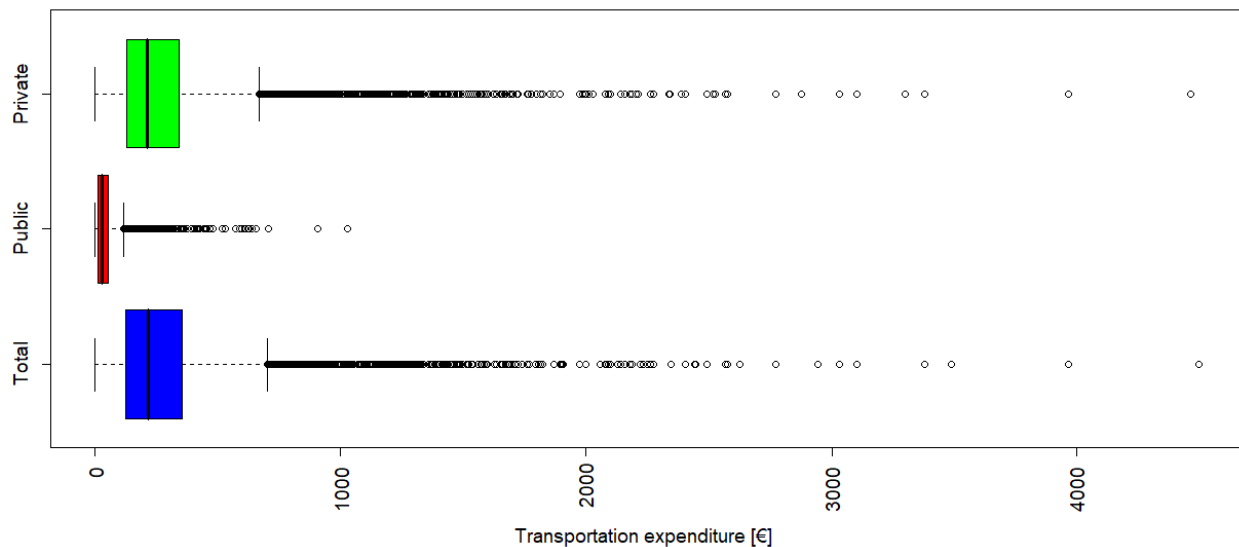
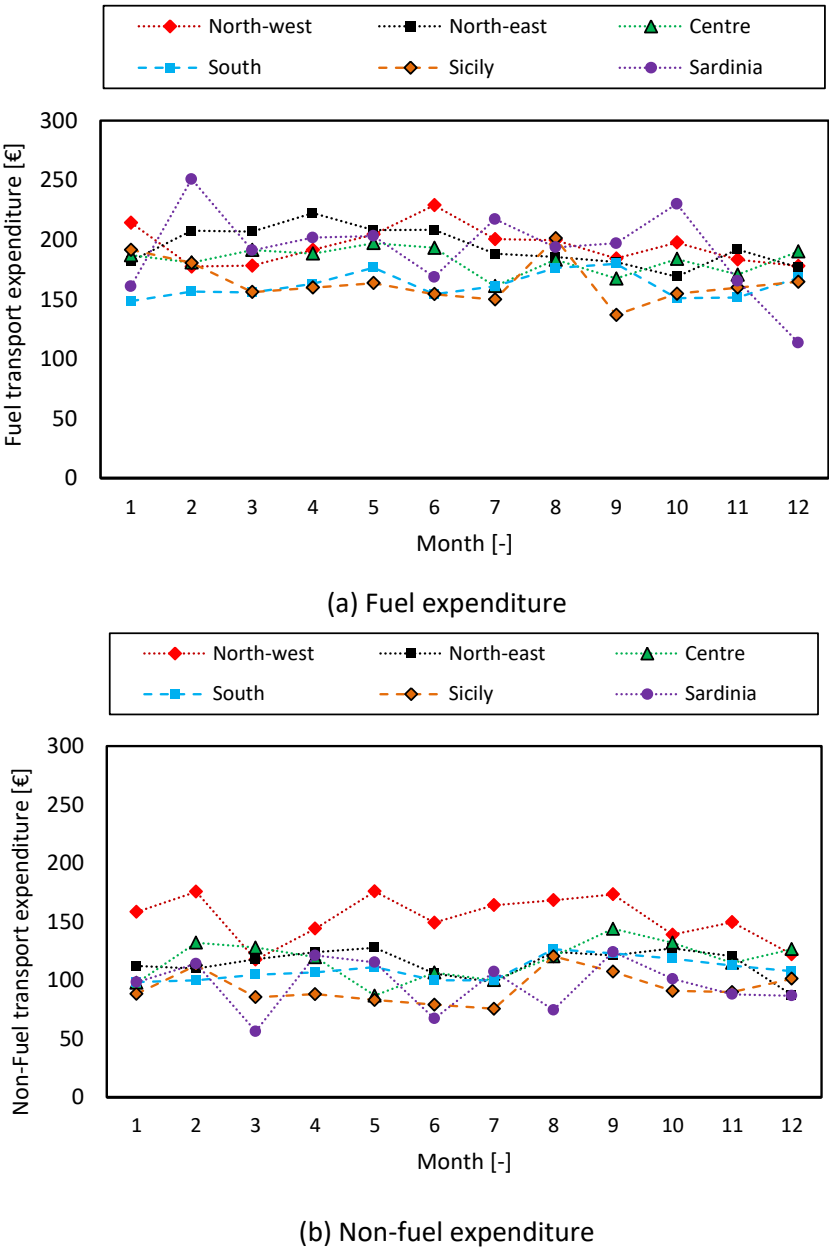


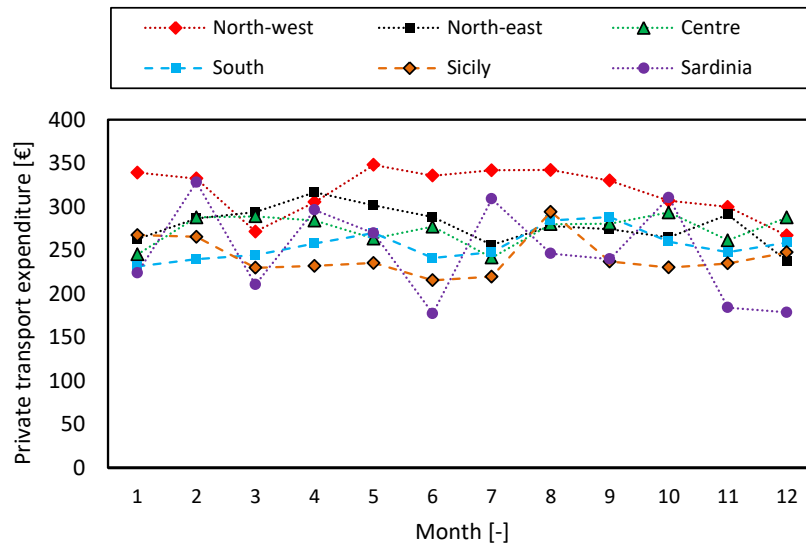
Figure 1: Box plot of the dependant variables.

It is noted that the micro-data included in the dataset concerns monthly expenditures and, in particular, they refer to a precise month. Before going ahead with the analysis, it should be verified whether an annual calibration is needed or not (Besagni and Borgarello, 2018). For the sake of clarity, Figure 2 and Figure 3 displays the relationship between the time variable (month) and the different dimensions of the transportation expenditures. In particular, Figure 2 focuses on the differences between fuel and non-fuel expenditures (to unveil that both of them should be considered), Figure 3 focuses on the differences between private, public and total transportation expenditures. It should be noted that, in September and in October, some areas exhibit higher public transport expenditures: this is likely to be caused, for example, by school opening, which force a change of behavior of the household components. Similarly, the higher transportation expenditures in November and in April might be caused by the tire shifts. The slight changes in shape of the expenditure patterns in the southern areas, in Sicily and in Sardinia in the summer seasons might be accused by two effects: (i) the high-intensity tourism (which also affects the other regions, by cross-migration effects) and (ii) the migration of students and workers from/towards the norther areas. In summary, Figure 2 and Figure 3 summarizes the average values of the private and total transportation expenditures in the different Italian regions, to provide insights within their relative percentage. It is worth noting that the differences between the southern areas and the norther areas are likely to be caused by the different income in these two areas as well as the lack of infrastructures in the southern parts (i.e., for the

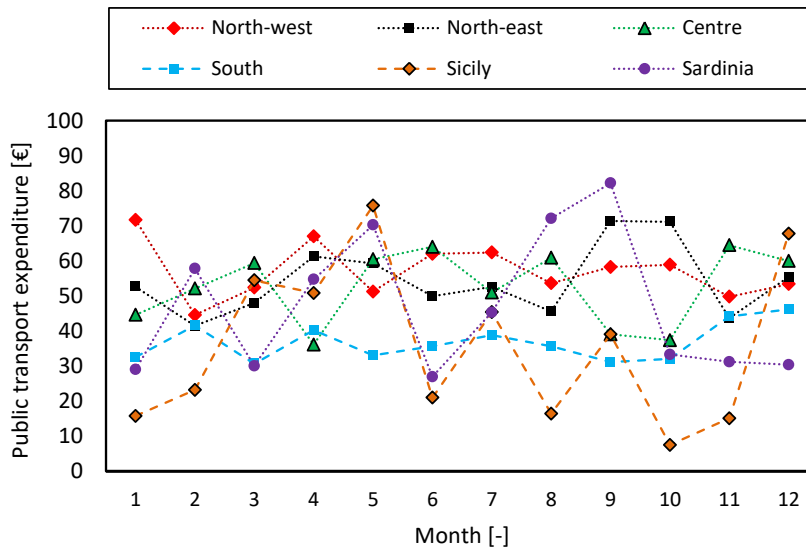
170 public transport). To sum up, the dependent variable does not exhibit high dependency with respect to the
 171 time variable. Hence, an annual calibration is not needed (as done in ref. (Besagni and Borgarello, 2018)).



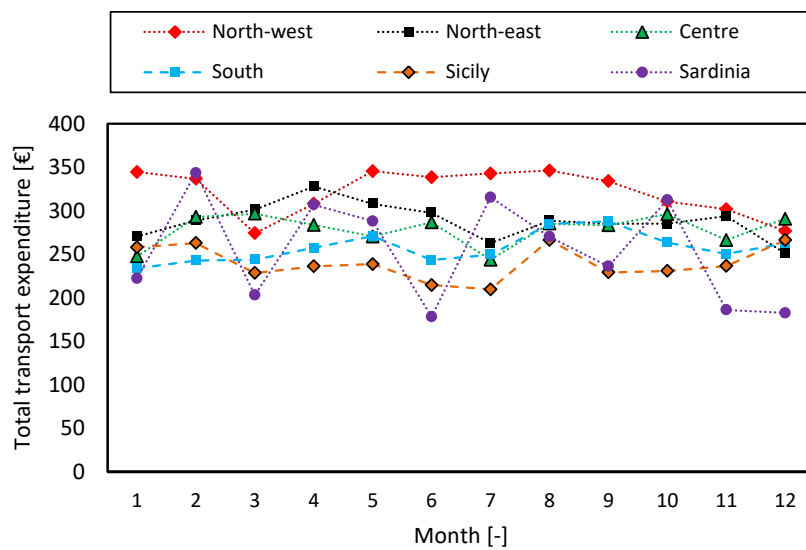
172 Figure 2: Relationship between time of the year and “private transport expenditure”: differences between
 173 fuel and non-fuel expenditures.



(a) Private transport expenditure



(a) Public transport expenditure



(c) total transport expenditure

Figure 3: Relationship between time of the year and “private transport expenditure”: differences among private, public and total expenditures.

As discussed by Longhi (Longhi, 2015), an advantage of using logs is that the regression coefficients refer to the relative changes rather than the absolute changes in the transportation expenditures.

2.3 The predictors

Table 1 lists the variables used as predictors in the regression analysis, along with their frequencies and summary statistics. In the following, *HRP* is the Household Representative Person, which is the individual who represents the household (viz., the highest income earner in the household). Categorical variables were dummy-coded prior to the statistical analyses.

Table 1: Socio-demographic variables with their frequencies. (* = reference category) - Summary statistics are computed on the entire data-set.

Variable	Summary statistics
Sex of the <i>HRP</i>	(a) Male [10,193]*, (b) Female [4,820]
Current economic resources	(a) Optimal [279], (b) Adequate [7,912]*, (c) Scarce [5,651], (d) Insufficient [1,171]
Changes in economic resources compared to the previous year	(a) Much improved [30], (b) A little bit improved [512], (c) More or less the same [8,488]*, (d) A little worsened [4,626], (e) Much worsened [1,357]
Absolute poverty	(a) Yes [834], (b) No [14,179]*
Birth place of the household components	(a) Only born in Italy [13,456]*, (b) At least one born abroad [973], (c) Only born abroad [584]
Citizenship of the household components	(a) Only Italian citizens [14,176]*, (b) At least one foreign citizens [257], (c) Only foreign citizens [580]
Marital status of the HRP	(a) Unmarried [2,551], (b) Married or cohabitant [8,252]*, (c) Married but not cohabitant [355], (d) Legally separated [625], (e)) Divorced [698], (f) Widow or widower [2,532]
Qualification of the occupants	(a) No member has a qualification [377], (b) At least one member with elementary school [1,978], (c) At least one member with junior high school [3108], (d) At least one member with high school [6,483]*, (e) At least one member with a degree [3,067]
Work contract of the occupants	(a) There is neither temporary job nor permanent job [7,536]*, (b) At least one temporary job [1,125], (c) At least one permanent job [6,352]
Source of income of the occupants	(a) There is no income [83], (b) At least one maintained [413], (c) At least one pension [4,911], (d) At least one income [9,606]*
Enrolment in study courses	(a) No members enrolled in a course [10,930]*, (b) At least one in no title school [419], (c) At least one in elementary school [747], (d) At least one in junior high school [584], (e) At least one in high school [1,244], (f) At least one in a degree or post-degree course [1,089]
Expenditure for elderly or	(a) Yes [100], (b) No [14,913]*

disabled people	
Household structure	(a) Single person 18-34 years [391], (b) Single person 35-64 years [1,817], (c) Single person 65 years and more [2,240], (d) Couple without children with HRP 18-34 years [178], (e) Couple without children with HRP 35-64 years [1,350], (f) Couple without children with HRP 65 years and more [2,164], (g) Couple with 1 child [2,276]*, (h) Couple with 2 children [2,184], (i) Couple with 3 children or more [495], (l) Mono parent family [1033], (m) Others [885]
Number of workers in the primary sector	(a) No one [13,622]*, (b) One [1,100], (c) More than one [291]
Number of workers in the secondary sector	(a) No one [9,766]*, (b) One [4,098], (c) More than one [1,149]
Number of workers in the tertiary sector	(a) No one [4,577], (b) One [6,195]*, (c) More than one [4,241]
Number of managers and employees	(a) No one [8,227]*, (b) One [4,739], (c) More than one [2,047]
Workers and similar (employers)	(a) No one [8,166]*, (b) One [4,741], (c) More than one [2,106]
Entrepreneurs and freelancer workers	(a) No one [13,696]*, (b) One [1,172], (c) More than one [145]
Self-employed workers	(a) No one [11,876]*, (b) One [2,583], (c) More than one [554]
Age of the <i>HRP</i>	(a) Up to 34 years [995], (b) From 25 to 44 years [2,343], (c) From 45 to 54 years [3,059]*, (d) From 55 to 64 years [2,934], (e) From 65 to 74 years [2841], (f) From 75 years [2,841]
Type of municipalities	(a) Centre of metropolitan area [1,889], (b) Periphery of metropolitan area and municipalities with 50.001 inhabitants and more [4,032], (c) Other municipalities until 50.000 inhabitants [9,092]*
Geographic location	(a) North-west [3,284], (b) North-east [3,382], (c) Centre [2,791]*, (d) South [4,385], (e) Sicily [753], (f) Sardinia [418]
Number of cars	(a) no one [2,761]*, (b) one [7,324], (c) two [4,226], (d) three or more [702]
Free time expenditures ²	Continuous variable [Mean = 22.68 / Variance = 3027]

² This variable is following expenditures: sport events/activity/subscriptions, cultural and naturalistic visits ticket/subscriptions, cinema/theatre ticket/subscriptions, recreational activities ticket/subscriptions, training courses, ...

185 2.4 The statistical methods

186 The statistical approach couples four methods: (a) the ordinary least squares method (OLS), (b) the variance
187 inflator factor (VIF), (c) the Least absolute shrinkage and selection operator (LASSO), (d) a *CART* approach to
188 perform the tree-segmentation procedure.

189 2.4.1 Regression and selection of variables

190 A similar procedure has been implemented by Besagni and Borgarello (Besagni and Borgarello, 2018). The
191 procedure consists of the following phases:

- 192 • Phase#a. *OLS* relates the dependent variable with the predictors listed in Table 1:

$$y_i = \ln(\vartheta_{1,2,3}) = \beta_0 + \beta_1 x_{i1} + \beta_2 x_{i2} + \dots + \beta_k x_{ik} + \varepsilon_i = \beta_0 + \sum_{j=1}^w \beta_j x_{ij} + \varepsilon_i \quad (1)$$

193 In Eq(1), y_i is the logarithm of the selected dependent variable ($\vartheta_{1,2,3}$) for the i -household; x_{ij} is the
194 i -predictor for the j -household out of w -predictors; β_0 is the constant term (viz. the intercept); β_j is
195 the j -coefficients for the x_{ij} variable; ε_i is the error having null mean and constant variance. As the
196 dependent variable has a left-skewed distribution, it is implemented after a log-transformation. The
197 performance of the model as a whole is estimated based on the adjusted coefficient of
198 determination (R_{adj}^2). Once the *OLS* analysis is completed, multicollinearity is checked by inspecting
199 the variance-inflation factors for every β_j , as follows:

$$VIF_j = \frac{1}{1-R_j^2} = \begin{cases} \text{if } VIF = 1 & \text{predictors are uncorrelated} \\ \text{if } VIF > 1 & \text{predictors may be correlated} \end{cases} \quad (2)$$

200 To date, there is no widely-accepted agreement on the cut-off point for VIF (VIF_{max}); based on the
201 outcomes of (Besagni and Borgarello, 2018), $VIF_{max} = 3$ has been selected.

- 202 • Phase#b. If multicollinearity is detected by Eq. (2), a LASSO regression procedure will be applied.
203 LASSO procedure is a variable shrinkage based on a penalty. This approach solves a constrained
204 optimization problem. The procedure proposed in ref. (Besagni and Borgarello, 2018) has been
205 applied here too. Based on this approach, significant variables are selected and, subsequently, a

regression procedure (Eq. (1)) is repeated again. Finally, R_{adj}^2 is computed and VIF are inspected again.

- Phase#c. If multicollinearity is detected again, after phase#b, a selection of predictors will be conducted by a progressive exclusion of the predictors. Predictors are progressively excluded from the least significant: at each step, the changes in R_{adj}^2 are analyzed and VIFs are inspected (R_{adj}^2 may reduce at maximum of 0.5 %). The detailed procedure follows ref. (Besagni and Borgarello, 2018).
- Phase#d. If no multicollinearity is detected following the LASSO procedure, a selection of predictors will be obtained by the above recursive procedure (R_{adj}^2 may reduce at maximum of 0.2 %).

2.4.2 Household segmentation

After above-mentioned regression procedure is completed, the household segmentation is employed aiming at identifying the classes of households having homogeneous characteristics with respect to the transportation expenditure (in terms of the significant predictors obtained in the above-mentioned procedure). To this end, the *CART*³ approach, introduced by Breiman et al. (Breiman et al., 1984), has been applied (using as input the variables found significant after above-procedure): it is based on a binary and recursive partitioning of the dataset and it uses a flowchart-like tree structure to segregate the complete dataset into various classes. In the present case, the tree is expended up to reaching its asymptotic region (where additional splitting does not let a considerable improvement in the results (as done in ref. (Besagni and Borgarello, 2018)). the *CART* method is based on a binary and recursive partitioning of the dataset and it uses a flowchart-like tree structure to segregate the complete dataset into various classes. In the inverted-tree structure, three types of nodes can be observed: root nodes, internal nodes, and leaf nodes, which represents the outcomes of the classification; a non-terminal (or parent) node is a node that splits into two daughter nodes (see the Fig. 1 in ref.(Yu et al., 2010)). The splitting criterion is based on the selection of the independent variable which allows the largest reduction in Eq. (3):

³ The *CART* method includes both classification and regression procedures; in the case of a categorical variable the procedure takes the name of classification; conversely, if continuous, like the energy expenditure (viz. the present case), variable the procedure takes the name of regression trees.

$$SS_P = (SS_L + SS_R) \quad (3)$$

Where $SS_P = \sum (z - \bar{z})^2$ is the sum of the squares of the parent node and SS_L, SS_R are the sum of the squares of the left and right children nodes, respectively. In addition, the splitting is regulated by the complexity parameter (cp): at every split R^2_{CART} should increase of, at least, cp , R^2_{CART} is defined as follows:

$$R^2_{CART} = 1 - \frac{\sum_{t \in \tilde{T}} \sum_{i \in t} [z_i - \bar{z}(t)]^2}{\underbrace{\sum_{i=1}^n [z_i - \bar{z}]^2}_{\text{relative error}}} \quad (4)$$

In Eq. (4), \bar{z} is the predicted transportation expenditure, for the terminal node t , defined as the mean of the expenditure at that node; the sum at the numerator in Eq. (4) covers all the terminal nodes $t \in \tilde{T}$ (in each of them, all households included are considered). As this term monotonically reduces by increasing the number of splitting, a cross-validation procedure is needed. On the practical point of view, the *CART* method is implemented in three phases, as described in the following and displayed in Figure 8a:

1. **Phase#0.** The dependent variable is selected and the corresponding set of independent variables is selected;
2. **Phase#1.** The *overgrow* tree is generated, by setting the *complexity parameter* (cp) at a low value;
3. **Phase#2.** A preliminary pruning procedure is applied to the *overgrow* tree, by selecting the cp value corresponding to the minimum cross-validation error (the *V-fold* approach has been applied);
4. **Phase#3.** The tree obtained as the phase#2 is progressively modified and splitting are allowed till R^2_{CART} increase less than 0.5 % (above this value, there is no further benefit from additional splitting). Also, the minimum number of households in every terminal node should not fall below 100 (< 1% of the data set).

It has been observed that using the same procedure of Besagni and Borgarello (Besagni and Borgarello, 2018) (viz., selecting the regression tree corresponding to the minimum relative error (as obtained in the cross-validation procedure plus the standard error) was not effective in this case, as it would lead towards an *overgrow* tree.

250 3 Results and discussions

251 As stated in the introduction, the goal of this paper is to assess the “*socio-demographic and geographical*
252 *dimensions*” of the transportation expenditure in Italy. To this end, this section mainly answers to the
253 following question: is the “*transport expenditure*” (private, public and total) mainly related to the socio-
254 demographic dimension or to the geographic one? The answer is found in Section 3.1 (when discussing the
255 outcomes of the regression approach) and in Section 3.2 (when discussing the outcomes of the household
256 segmentation). In particular, within Section 2.1, the answer to above-questions are unveiled in Table 2
257 (private transportation expenditure), Table 3 (public transportation expenditure) and Table 4 (total
258 transportation expenditure).

259 In these tables, for every variable, the values of the coefficients in Eq. (1), the standard error, the t-test
260 value, the p-value (indicated by $\Pr(>|t|)$), the level of significance and the VIF values are presented; the first
261 row displays the value of the intercept, $\hat{\beta}_0$, whereas in the subsequent rows, the other coefficients, $\hat{\beta}_j$, are
262 listed (Eq. (1)). When interpreting these results, it should be noted that, as log-transformed dependent
263 variable are used, interpreting the value of the coefficients is quite straightforward: if we change a certain
264 coefficient (i.e., β_1) by unit, we would expect ϑ to change by $100 \cdot \beta_1$ percent (Longhi, 2015). It is worth
265 noting that all the predictors are characterized by $VIF < 3$, thus suggesting that the OLS-VIF-LASSO
266 procedure eliminated all the multicollinearity issues.

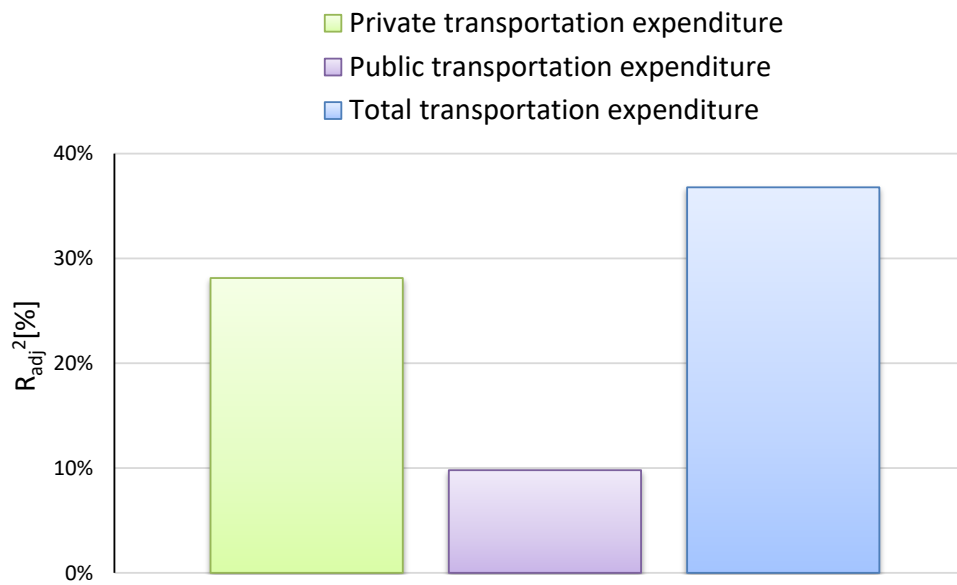
267 3.1 The regression approach

268 In this section, the outcomes of the regression approach are discussed. Firstly, the coefficients of
269 determinations are presented, to provide a global view of the model outcomes. Secondly, the details of the
270 different regression models are resented and commented.

271 3.1.1 Coefficient of determinations

272 The coefficient of determination of the three regression models are summarized in Figure 4: (a) private
273 transportation expenditure, $R_{adj}^2=28.99\%$; (b) public transportation expenditure, $R_{adj}^2=9.29\%$; (c) total

274 transportation expenditure, $R_{adj}^2=36.69\%$. These observations suggest that the proposed models are able
 275 to explain a small portion of $\theta_{1,2,3}$ variance; nevertheless, the reader should consider that R_{adj}^2 represents
 276 the proportion of the variance (of the dependent variable) explained by the selected predictors under the
 277 linear modeling approach expressed in Eq. (1). For this reason, a low value of R_{adj}^2 , along with an high
 278 significance of the statistical model, can imply that there is an high relationship between the dependent
 279 variable and the predictor, but the dependence is non-linear and/or additional variables should be include



280

281 Figure 4. Coefficient of determinations of the proposed regression models (Table 2, Table 3 and Table 4).

282

283 Table 2: Details of the final regression model (Significance codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1)
 284 – Code names of the variables in Table 1. - Private transportation expenditure

	Estimate	Std. Error	t value	Pr(> t)	Significance	VIF
(Intercept) - β_0	4.7258	0.0395	119.7480	< 2e-16	***	1.07
Sex of the <i>HRP</i> (b)	-0.1577	0.0151	-10.4640	< 2e-16	***	
Absolute poverty (a)	-0.7241	0.0342	-21.1710	< 2e-16	***	1.04
Qualification of the occupants (a)	-0.3296	0.0862	-3.8230	0.0001	***	
Qualification of the occupants (b)	-0.2251	0.0275	-8.1720	0.0000	***	1.65
Qualification of the occupants (c)	-0.1099	0.0177	-6.2000	0.0000	***	
Qualification of the occupants (e)	0.0196	0.0168	1.1660	0.2435		
Source of income of the occupants (a)	-0.3752	0.0918	-4.0870	0.0000	***	
Source of income of the occupants (b)	-0.2403	0.0478	-5.0310	0.0000	***	1.39
Source of income of the occupants (c)	-0.2437	0.0167	-14.5960	< 2e-16	***	
Workers and similar (b)	-0.0182	0.0152	-1.1960	0.2317		1.22
Workers and similar (c)	0.0684	0.0196	3.4940	0.0005	***	
Type of municipalities (a)	-0.0761	0.0210	-3.6280	0.0003	***	1.11
Type of municipalities (b)	-0.0359	0.0150	-2.4010	0.0164	*	
Geographic location (a)	0.0835	0.0201	4.1490	0.0000	***	
Geographic location (b)	-0.0913	0.0199	-4.5860	0.0000	***	
Geographic location (d)	0.0425	0.0192	2.2070	0.0273	*	1.12
Geographic location (e)	0.0429	0.0331	1.2970	0.1946		
Geographic location (f)	-0.0556	0.0405	-1.3730	0.1699		
Number of cars (b)	0.5428	0.0344	15.7610	< 2e-16	***	
Number of cars (c)	0.9838	0.0363	27.1330	< 2e-16	***	1.30
Number of cars (d)	1.2762	0.0445	28.6680	< 2e-16	***	
Free time expenditures	0.0017	0.0001	15.2000	< 2e-16	***	1.11

285

286 Table 3: Details of the final regression model (Significance codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1)
 287 – Code names of the variables in Table 1 – Public transportation expenditure

	Estimate	Std. Error	t value	Pr(> t)	Significance	VIF
(Intercept) - β_0	3.3183	0.064	51.577	< 2e-16	***	
Absolute poverty (a)	-0.3152	0.098	-3.218	0.001	**	1.07
Enrolment in study courses (b)	-0.2418	0.114	-2.128	0.033	*	1.32
Enrolment in study courses (c)	-0.1982	0.077	-2.590	0.010	**	
Enrolment in study courses (d)	-0.2383	0.074	-3.239	0.001	**	
Enrolment in study courses (e)	0.1162	0.049	2.393	0.017	*	
Enrolment in study courses (f)	0.3626	0.052	6.972	0.000	***	
Type of municipalities (a)	-0.2134	0.044	-4.830	0.000	***	1.19
Type of municipalities (b)	-0.1563	0.042	-3.755	0.000	***	
Geographic location (a)	0.1361	0.052	2.608	0.009	**	1.12
Geographic location (b)	-0.0159	0.052	-0.303	0.762		
Geographic location (d)	-0.3068	0.051	-6.035	0.000	***	
Geographic location (e)	-0.3867	0.122	-3.172	0.002	**	
Geographic location (f)	0.0624	0.132	0.473	0.636		
Number of cars (b)	0.0557	0.052	1.063	0.288		1.41
Number of cars (c)	0.1455	0.059	2.450	0.014	*	
Number of cars (d)	0.2609	0.089	2.922	0.004	**	
Free time expenditures	0.0012	0.000	5.307	0.000	***	1.10

288

289 Table 4: Details of the final regression model (Significance codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1)
290 – Code names of the variables in Table 1. – Total transportation expenditure
291

	Estimate	Std. Error	t value	Pr(> t)	Significance	VIF
(Intercept) - β_0	4.2535	0.031	136.866	< 2e-16	***	
Sex of the <i>HRP</i> (b)	-0.1788	0.015	-11.655	< 2e-16	***	1.08
Absolute poverty (a)	-0.7146	0.034	-21.137	< 2e-16	***	1.04
Qualification of the occupants (a)	-0.2585	0.084	-3.071	0.002	**	
Qualification of the occupants (b)	-0.2404	0.028	-8.444	< 2e-16	***	
Qualification of the occupants (c)	-0.1004	0.019	-5.400	0.000	***	1.92
Qualification of the occupants (e)	-0.0112	0.018	-0.629	0.529		
Source of income of the occupants (a)	-0.3180	0.094	-3.375	0.001	***	
Source of income of the occupants (b)	-0.2890	0.046	-6.336	0.000	***	1.41
Source of income of the occupants (c)	-0.2708	0.017	-15.854	< 2e-16	***	
Number of managers and employees (b)	0.0421	0.016	2.612	0.009	**	
Number of managers and employees (c)	0.1284	0.022	5.735	0.000	***	1.55
Workers and similar (b)	0.0920	0.024	3.770	0.000	***	
Workers and similar (c)	0.1454	0.065	2.250	0.024	*	1.14
Type of municipalities (a)	-0.0926	0.021	-4.472	0.000	***	
Type of municipalities (b)	-0.0540	0.015	-3.523	0.000	***	1.09
Number of cars (b)	1.0639	0.028	38.473	< 2e-16	***	
Number of cars (c)	1.4630	0.030	48.158	< 2e-16	***	1.40
Number of cars (d)	1.7343	0.041	42.810	< 2e-16	***	
Free time expenditures	0.0019	0.000	16.017	< 2e-16	***	1.10

292

3.1.2 Private transportation expenditure

Table 2 displays the final regression model of the private transportation expenditure ($F(22, 12530) = 222.8$, $p < 2.2e-16$), $R^2_{adj} = 28.99\%$). As expected, θ_1 is related to the free time expenditures: an increase in the “free time expenditure” equal to 1 € determines an increase ϑ equal to 0.17 %: higher “free time expenditures” is likely to determine higher travel intensity, owing to the behavioral/attitude determinants (Acheampong and Cugurullo, 2019; Etmiani-Ghasrodashti et al., 2018). Unfortunately, in the employed dataset, there is a lack of attitude patterns and, thus, further insights in behavioral profiles can not be derived. More importantly, the geographic location is significant both in terms of the macro-geographic location and in terms of the type of municipalities, which support the geographical dimension of the “private transport expenditure”, in agreement with refs. (Abenoza et al., 2017; Ke and McMullen, 2017). Concerning the influence of municipalities, θ_1 decreases when passing from small municipalities toward the center of metropolitan cities (-7.61 %), possibly owing to the higher availability of public transport system in metropolitan cities; conversely, when passing from small municipalities toward municipalities with more than 50.001 inhabitants (-3.59 %), but less significant. Concerning the influence of macro-geographical location, compared with a household located in the center of Italy, θ_1 increases in the south (+4.25 %) and in the north-west (+8.35 %), whereas it increases in the and in the north-east (-9.13 %); on the other hand, the increases in Sicily and in Sardinia are not significant. It would be interesting to couple the present dataset with more insight regarding economic data in the different regions of Italy to clarify the relationship between transportation expenditures and working conditions/income source by sectors, to clarify the transport-poverty dimension (Ahern et al., 2016; Grieco, 2015). Concerning the socio-demographic variables, it is found that the household structure is not a significant variable, which is in disagreement with previous research activities concerning the relationship between transportation fuel consumption and household variables, as observed in ref. (Büchs and Schnepf, 2013; Clayton et al., 2014; Edwards et al., 2016; King and Scott-Parker, 2016). In this sense, it is worth mentioning that some of the previous literature supported that elderly people tend to use private transportation rather than the public one, which was not observed here (Newbold and Scott, 2017). Conversely, it has been observed that, in the case the HRP

319 person is female, θ_1 decreases by 15.77 %; the importance of the gender on the transportation intensity
 320 has been observed also by Arbués et al. (Arbués et al., 2016). In this perspective, some authors stated that
 321 men are more likely to travel further compared with women (Basarić et al., 2016; Kawgan-Kagan, 2015;
 322 Mahadevia and Advani, 2016; Zheng et al., 2016); conversely, other authors stated that women are more
 323 careful towards pro-environmental/pro-sustainability values (Fatma, 2002; O'Connor et al., 1999). Also, the
 324 qualification of the occupants is a significant variable: the more the household is “*qualified*” in terms of
 325 degree and instruction level, the higher is the “*private transport expenditure*”. This result is somehow in
 326 agreement with the cluster analysis of of Abenoza et al. (Abenoza et al., 2017) and with the outcomes of
 327 Orru et al. (Orru et al., 2019). Considering the previous literature, Pachauri and Jiang (Pachauri and Jiang,
 328 2008) found a relationship between the educational level and the energy consumption. Also, Baiocchi et al.
 329 (Baiocchi et al., 2010) found a positive correlation between education level and carbon emissions. It is
 330 worth noting that, when considering the relationship between education and the “*private transport*
 331 *expenditure*”, there might be a difference regarding the type of education, reflecting in the behavior
 332 spectra (i.e., classical courses, engineer courses, ...); however, such level of details is missing in the
 333 employed dataset and, thus, it is a matter of future studies. In addition, households with poor incomes of
 334 with low number of sources of income are more likely to have lower “*private transport expenditures*”. This
 335 outcome is in agreement with Büchs et al. (Büchs and Schnepf, 2013), who observed that unemployed
 336 people tend to have higher public transport emissions compared with households with employed
 337 occupants, and with Abenoza et al. (Abenoza et al., 2017), who observed that unemployment people tend
 338 to reduce the private transportation use. For example, absolute poverty condition results in a significant
 339 decreases of θ_1 (-72.4 %), as this represents of the household income conditions. It has not escaped out
 340 notice that this variable can be used as a proxy of the transport poverty condition. Finally, compared with a
 341 household with no car, increasing their number increases, as expected, the private transportation
 342 expenditure (one car leads +54.38 %, two cars +98.38 %, three or more cars +127.62 %).

3.1.3 Public transportation expenditure

Table 3 displays the final regression model of the public transportation expenditure ($F(17, 3560) = 22.8, p < 2.2e-16$), $R^2_{adj} = 9.29\%$). As previously observed, θ_2 is related to the free time expenditures: an increase in the “free time expenditure” equal to 1 € determines an increase θ_2 equal to 0.12 %, which is slight lower compared with the outcome for the private public transport expenditure. As stated above, this results is expected, as higher “free time expenditures” increases travel intensity. This result also suggests an insight on the behavioral point of view: “free time expenditures” and travel patterns are more likely to be satisfied by a transport expenditure. As mentioned in Section 3.2, also in this case, the geographic location is significant both in terms of the macro-geographic location and in terms of the type of municipalities, thus proving the geographical dimension of transport expenditure, also for the public transport. Concerning the influence of municipalities, θ_2 decreases (with high significance) when passing from small municipalities toward the center of metropolitan cities (-21.34 %) and municipalities with more than 50.001 inhabitants (-15.63 %). It is worth noting that the differences regarding the public transport expenditure observed in large cities might be related to work-related needs (i.e., rural areas might be less connected by public transport), higher congestion of metropolitan areas as well as income-constraints. Indeed, in large cities a considerable share of the household budget might be related to dwelling expenditures, thus leaving a smaller share to afford several cars; conversely, households in a rural areas, where real estate is cheaper, could afford more cars with the same overall budget. Concerning the influence of macro-geographical location, compared with a household located in the center of Italy, θ_2 increases in the north-west (+13.61 %) and in Sardinia (+6.24 %, but no significant), whereas it decreases in the other locations (up to -28.67 %). This outcome is highly related to the availability of infrastructures and additional studies should be conducted by coupling the present dataset with additional data regarding the different regions in Italy. As observed for the private transportation expenditure, the household structure is not significant also for the public transportation expenditure. On the other hand, the enrolment in study courses is a significant variable: the more household components are enrolled in study courses at higher level, the higher is the “public transport expenditure” (up to +36.26 %). This results is particular interesting as it suggest that

incentives schemes for the public transportation expenditure should be further proposed based on the enrolment in study courses. As expected the absolute poverty condition results in a significant decreases of θ_2 (-31.52 %); however, this value is lower compared with the private transportation expenditure. This observation is in agreement with Arbués et al. (Arbués et al., 2016) stating that higher income households are more likely to use private transportation. In this sense, it is worth mentioning that Büchs et al. (Büchs and Schnepf, 2013) observed that unemployed people tend to have higher public transport emissions compared with households with employed occupants. The number of cars is a significant variables also in this case, but with a lower effect on the transportation expenditure,

3.1.4 Total transportation expenditure

Table 4 displays the final regression model of the total transportation expenditure ($F(19, 12967 = 397.2, p < 2.2e-16)$, $R_{adj}^2=36.69\%$). Following the previous considerations, also for the total transportation expenditure θ_3 is related to the free time expenditures: an increase in the “free time expenditure” equal to 1 € determines an increase θ_3 equal to 0.197 %. The geographic location is significant in terms of the type of municipalities, but not on the macro-geographical location. θ_3 decreases (with high significance) when passing from small municipalities toward the center of metropolitan cities (-9.3 %) and municipalities with more than 50.001 inhabitants (-5.4 %). Regarding the socio-demographic variables, the qualification of the occupants is a significant variable: the more the household is “qualified” in terms of degree and instruction level, the higher is the transport expenditure, in agreement with Orru et al. (Orru et al., 2019). In addition, in the case the HRP person is female, θ_3 decreases by 17.88 %. As expected, the income-related variables are significant. First, the absolute poverty condition results in a significant decreases of θ_3 (-71.46 %), as this is a representation of the household income conditions. As mentioned previously, this variable can be used as a proxy for a transport poverty condition. Second, the higher the number of workers and managers or the number of employers, the higher is the transportation expenditure. Finally, households with poor incomes of with low number of sources of income, are more likely to have lower transport expenditures (i.e., when there is no source of in income, the transportation expenditure is in the range of -17/-31 %). In

394 addition, regarding the household equipment, increasing their number increases, as expected, the private
395 transportation expenditure (one car leads +106.39 %, two cars +146.30 %, three or more cars +173.43 %).

396 3.2 Household segmentations

397 The results of the household segmentation, implemented using as input variables the predictors derived in
398 Section 3.1, are presented in Figure 5 (13 clusters - θ_1), in Figure 6 (13 clusters - θ_2) and in Figure 7 (14
399 clusters - θ_3). It is worth noting that, in the household segmentations, both socio-demographic and
400 geographical variables have been applied. Thus, these segmentations clarify the combination of factors that
401 influence the expenditures patterns in the Italian households and they reveal the hidden information that
402 cannot be observed by looking at the regression study alone (i.e., some non-linear dependencies). As for
403 θ_1 , the first splitting concern the number of cars owned and the second splitting concerns the free time
404 expenditure, thus supporting the importance of the behavioral spectrum. It is observed that, in households
405 with a lower number of cars (zero or one), income-related variables (i.e., absolute poverty or the source of
406 income) define the prevailing household segmentation. Conversely, in households with a higher number of
407 cars (two or more), the behavior spectra (i.e., free time expenditure) and the geographic locations define
408 the prevailing household segmentation. These results suggest that policy-schemes deployed for the private
409 transportation needs to be de-coupled based on the number of cars own, as this variable conceals two
410 different dimension: the former related to income and the latter related to the behavioral and
411 demographic dimensions. This outcome is of practical relevance in forthcoming studies devoted to the
412 large-scale deployment of electrical vehicles and their use in different households. As for θ_2 , the first
413 splitting concerns the enrollment in study courses and, secondly, the geographical location and the free
414 time expenditure. In general this segmentation reveals that the public transportation expenditure mainly
415 depends on the mobility requirement to reach study locations; subsequently, the type of transportation is
416 based on the available infrastructures (i.e., in terms of macro-region and micro-locations). In particular,
417 when household components are involved in higher education, the corresponding expenditure is higher
418 (owing to higher mobility requirement); on the other hand, if household components are not involved in

419 study courses, the corresponding expenditure is lower. Finally, the total energy expenditure segmentation
420 is the consequence of the two above-mentioned segmentation trees and can be interpreted as the results
421 of the coupling between transportation demand/availability and household behavior attitudes.

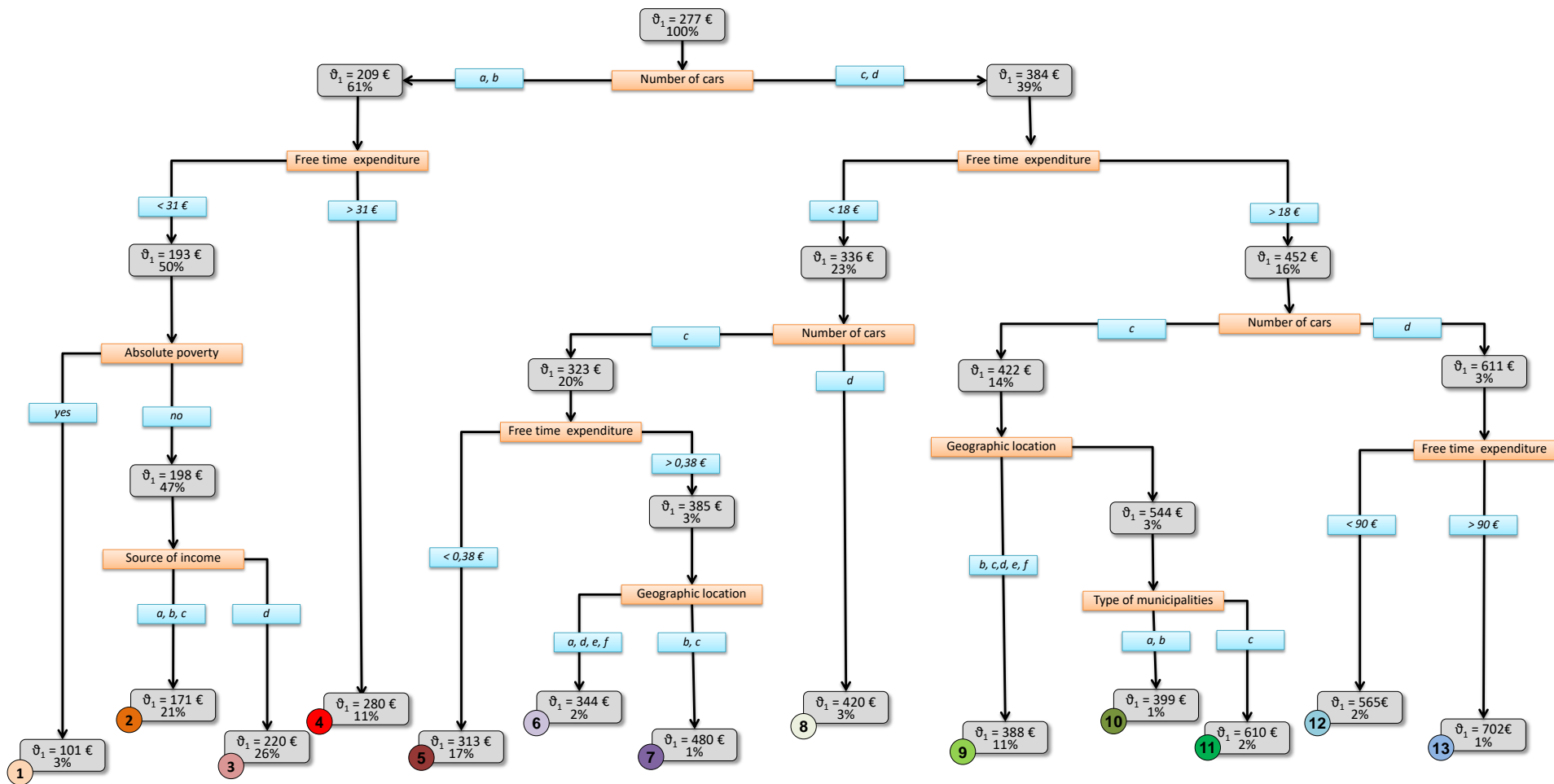


Figure 5. Household segmentation - θ_1 .

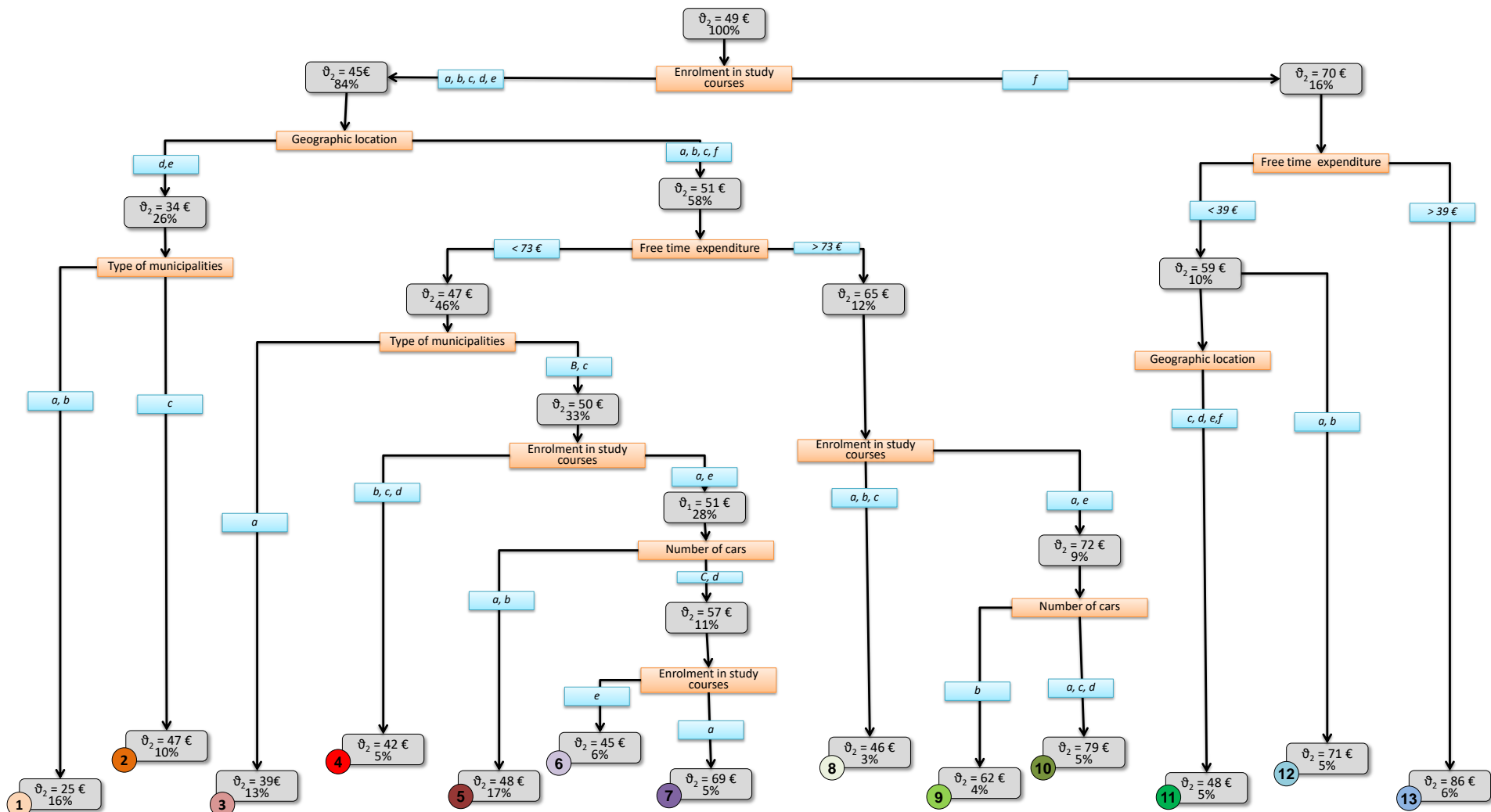


Figure 6. Household segmentation – θ_2 .

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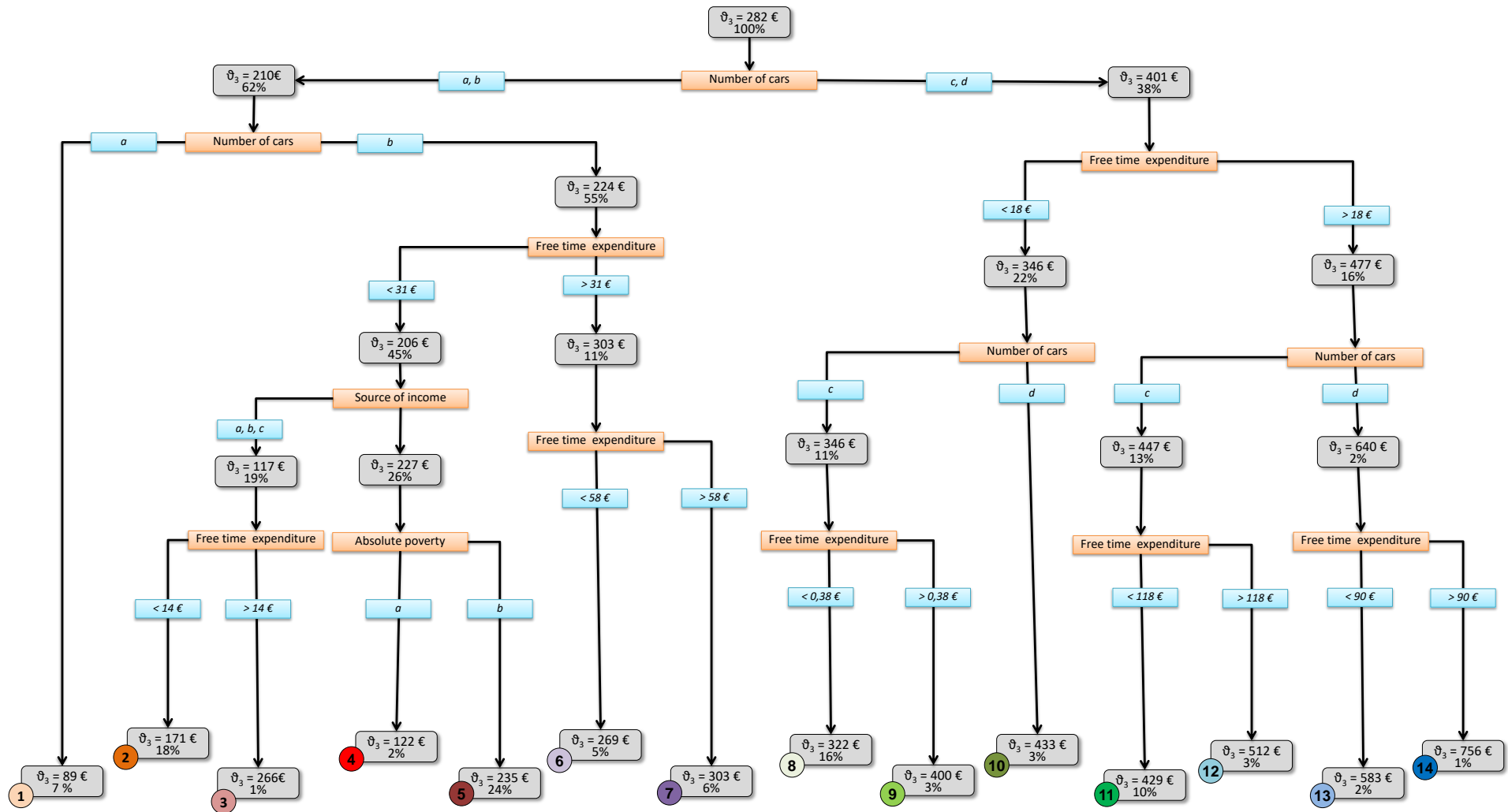


Figure 7. Household segmentation - θ_3 .

430 **4 Conclusions, outcomes and outlooks**

431 This paper contributed to the existing discussion regarding the factors influencing the transportation
432 expenditure, thus contributing to the “*human dimension*” of the energy-intensity in transportation, in order
433 to provide a rational basis to evaluate the subsequent energy metabolism. In particular, this paper focuses
434 on the Italian case studies and it evaluates the “*socio-demographic and geographical dimensions*” of the
435 transportation expenditures. It is found that the geographic location is significant both in terms of the
436 macro-geographic location and in terms of the type of municipalities for the private and public transport
437 expenditure. This result is of practical importance in forecasting model for the transportation sector, which
438 should consider also cross-migration effects within the country and from/towards the cities. Conversely, it
439 is found that the “*socio-demographic dimension*” is determined by income-related and behaviour-related
440 variables (which are also related to the main occupation of the household components) rather than the
441 household-composition variables. This result is of practical importance in forecasting model for the
442 transportation sector, which should consider also evolution concerning working types and conditions within
443 the socio-demographic layer. As a consequence of the occupation variables, the obtained results support
444 that aging of the population will result in a decrease of the household fuel use in Italy. In addition, it is
445 found that the private transportation patterns can be differentiated based on the number of cars, as this
446 variable conceals two different dimension: the former related to income and the latter related to the
447 behavioral and demographic dimensions. Instead, the public transportation patterns depend on the
448 requirement to reach study locations and, secondly, on the available infrastructures (i.e., in terms of macro-
449 region and micro-locations).

450 All above considerations (i.e., the relationship between the variables and the household segmentation) are
451 of key interest to policymakers when planning investments aiming at reducing the primary energy
452 consumption at the household level (in the view of pathways towards emission reduction and
453 “*decarbonisation*” (Sovacool et al., 2018)), by forecasting the transportation energy consumption. The
454 outcomes of this study are also of practical interest in terms of environment policies, as they will provide a

455 statistical basis to estimate the impact of “country-scale” transportation policies at the household-scale.

456 Future studies may be as follows:

- 457 • the obtained relationships and observations may serve as bottom-layer for studies regarding
458 forecasting of the transportation expenditure at the country-scale as well as a rational basis to
459 explore the transport poverty in Italy (Grieco, 2015);
- 460 • the regression models can be coupled with forecast of changes in socio-demographic variables, to
461 predict the primary energy consumption of the transportation sector in the long-term within the
462 so-called decarbonisation pathways (Sofia et al., 2019);
- 463 • relate the transportation patterns and health conditions, as a follow-up of the study proposed by
464 Singleton (Singleton, 2018).
- 465 • preform measures of the energy intensity of the transportation sector in the different households
466 identified in the segmentation procedure, in order to provide a further insight in the behavior of
467 the different household segmentation;
- 468 • couple the present dataset with additional datasets concerning climatic data (i.e., temperature,
469 humidity, heating and cooling degree days, ...), to better describe the boundary conditions of the
470 demand side of the transportation;
- 471 • elaborate on the “psychological variables” and their role in transportation patterns (Abrahamse
472 and Steg, 2009);
- 473 • couple the present results with simplified lumped parameter model of the transportation
474 technologies in order to provide a comprehensive model of the transportation sector, to improve
475 the discussion of the decarburization pathways;

476

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592 **Acknowledgments**

593 This work has been financed by the Research Fund for the Italian Electrical System in compliance with the
594 Decree of Minister of Economic Development April 16, 2018.

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